

Government Alignment Project State of Iowa

Final Report



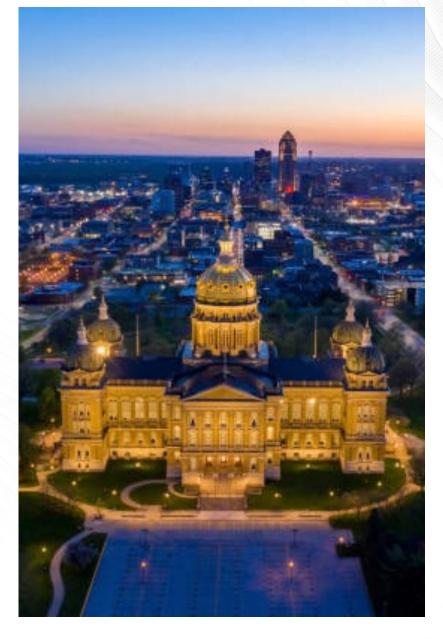


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SECTION I Alignment Overview

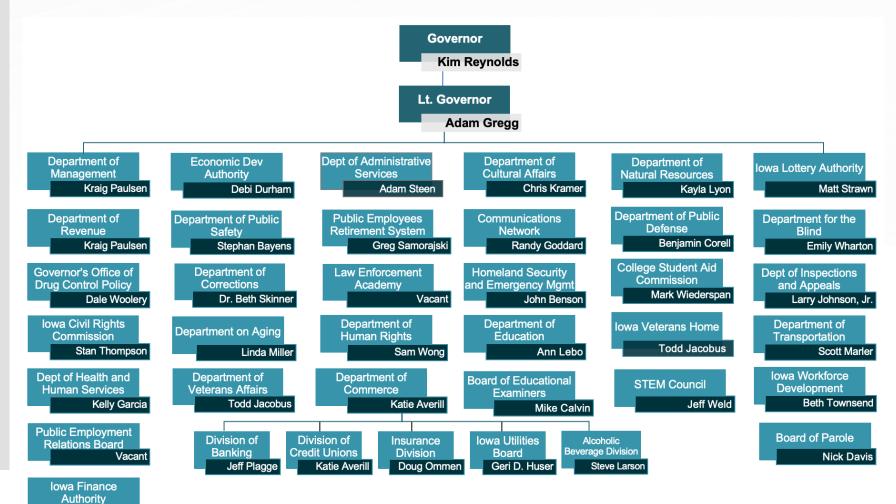
State of Iowa Alignment: Current State

Debi Durham

OPPORTUNITY:

Today, the Governor of Iowa has 37 direct reports, more than four times that of Fortune 500 CEOs, making the organization one that is difficult to manage efficiently. The number of direct reports to the Governor exceeds all Midwest neighboring states as well as all states with similar budget expenditures or population.

The current structure of Executive Branch under the control of the Governor presents a rich opportunity to realign and streamline the organization to better serve the people of Iowa and continue excellent stewardship of taxpayer dollars.



State of Iowa Alignment: Vision & Principles

ALIGNMENT VISION:

Governor Reynolds needs a structure that meets her leadership vision embracing the 2020's and beyond, not one based on historical precedent and outdated assumptions. A realigned state government will enable the Governor to continue to prioritize a government that is **efficient** and **effective**; **responsive** and **accountable**; **citizen-focused**; built on **leading practices** and **data-driven** decision making; ensuring lowa's economic prosperity.

GUIDING PRINCIPLES FOR ALIGNMENT:



CREATE AN ACCOUNTABLE ORGANIZATIONAL STRUCTURE

Tie the Governor's accountability to lowans to an executive branch organizational structure where services to lowans are directly accountable to the Governor and direct oversight is strengthened



ELEVATE DATA-DRIVEN DECISION MAKING

In validating the future-state structure, leverage benchmarking and leading practices around organizational structure across peer states to understand how best to achieve desired outcomes



SIMPLIFY REPORTING & APPOINTMENTS

Establish all future state cabinet directors as gubernatorial appointees with authority to select their division directors and bureau chiefs (with some limited exceptions) and streamline reporting so that no gubernatorial appointees are reporting to non-gubernatorial appointed positions

EXPAND THE RESPONSIBILITY OF DIRECT REPORTS

Empower direct reports to the Governor with significant responsibility in terms of the organizational size, budget, and scope of services over which they have purview and direction

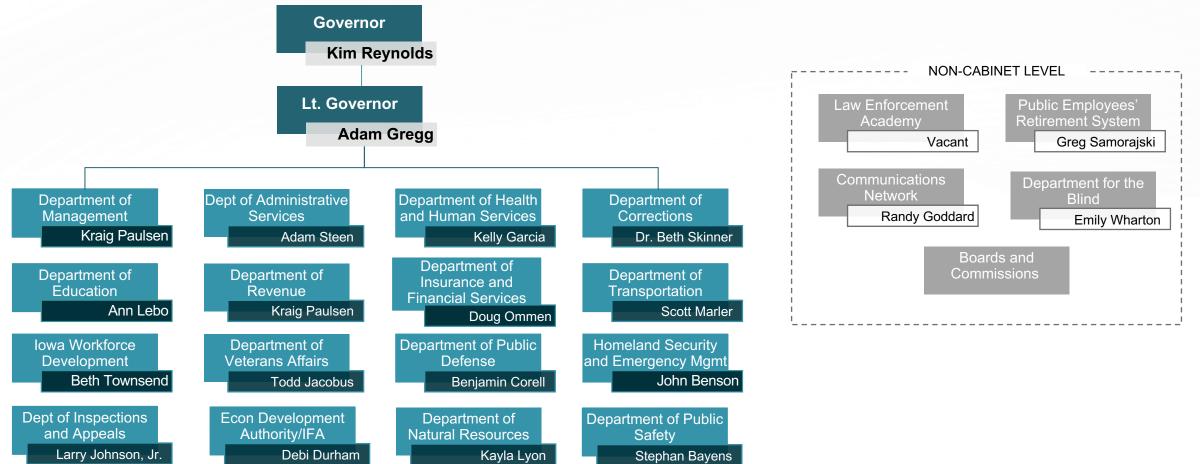


KEEP PEOPLE AT THE CENTER

Approach alignment implementation through a people-centered lens, leveraging organizational change management and communication strategies to understand the impact of change and the probability of success for each proposed alignment

State of Iowa Alignment: Proposed Future-State

The implementation of the proposed alignment to the executive branch will result in a change from 37 direct reports to 16: a smaller, more efficient organization that limits bureaucracy and increases efficiency, while continuing excellent service and programming to the people and businesses of Iowa.



SECTION II The Case for Change

Case for Change: Overview

▲ PREPARING FOR THE FUTURE

lowa has not undertaken a comprehensive review of the executive branch in nearly 40 years, which has led to outdated practices that could evolve to better serve current and future generations of lowans

2 LEVERAGING SYNERGIES

Natural synergies exist across the 30+ departments that can and should be leveraged to minimize overlap in priorities and responsibilities and to make necessary improvements to citizen services as well as internal working processes

3 MAXIMIZING TAXPAYER DOLLARS

As stewards of taxpayer dollars, it is the responsibility of State Government to operate with greater effectiveness and efficiency in the delivery of government services to maximize taxpayer dollars and ensure lowa's long-term prosperity

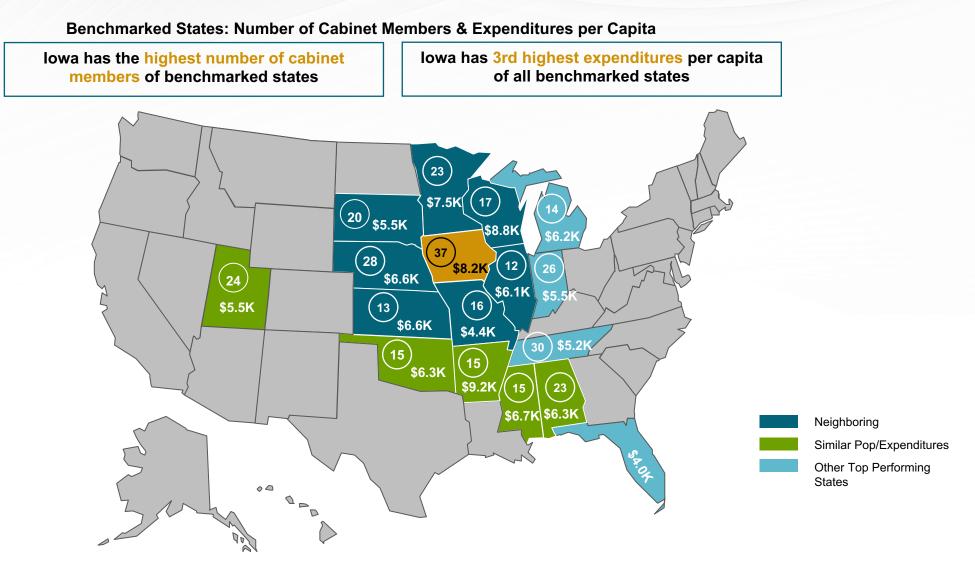
4 ACHIEVING PRIORITIES

Greater efficiency and collaboration through this alignment will be necessary to support Governor Reynolds' ambitious priorities which includes improving education in Iowa and fueling the State's economic growth

5 ELEVATING EFFICIENCY EFFORTS

The Governor's Economic Recovery Advisory Board released a 2021 report that found through extensive research that pursuing government efficiency initiatives will be key to recovering from the Covid-19 pandemic and paving the way for future growth

Case for Change: Leading Practices



Case for Change: Internal Efficiency Opportunities

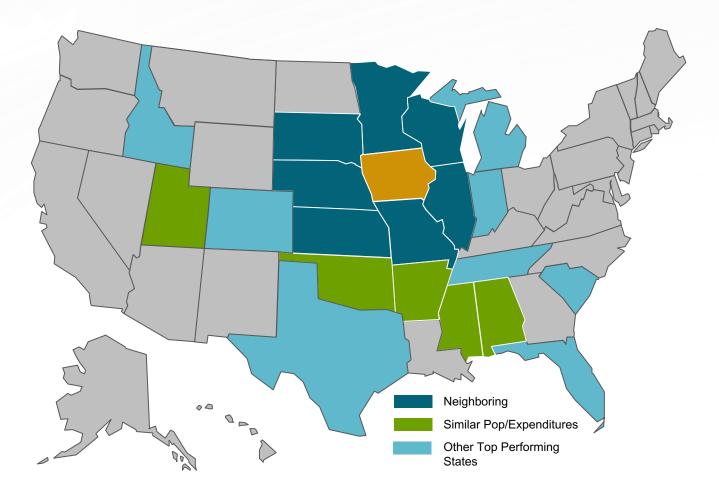
Internal assessment shows there are several efficiency opportunities that would not only lead to cost savings for the state but would also support better collaboration, reporting, and operations for internal teams and entities.

BUDGET	INFORMATION TECHNOLOGY	REAL ESTATE
\$9.5B FY 2023 Adopted Budget Appropriations	\$323.7M FY 2023 IT Budget	22.1M Sq. ft Owned // 2.3M Sq. ft Leased State Real Estate
A better coordinated and streamlined budget process could help maximize funding and simplify internal processes.	A more consistent OCIO presence across Departments would increase the value of centralized services and lead to cost savings.	Increased visibility into the State's real estate portfolio would allow for more comprehensive and regular reviews of real estate needs and spending
AREAS OF OPPORTUNITY:	AREAS OF OPPORTUNITY:	AREAS OF OPPORTUNITY:
 Standardize Department and state budget reports Identify federal and other funding sources to better leverage for statewide use Develop a comprehensive view of human capital (budgeted, filled, vacant positions and headcount) with statewide salary/position management policy Better coordinate and leverage DAS and DOM budget, FTE, financial systems, and information 	 Increase OCIO insight and control of statewide IT spending, procurement, asset inventories, and IT workforce Expand resource availability and capability to deliver value added, modern services, and support Increase governance over agencies to coordinate technical standards and modernization planning Optimize IT through consolidation to improve business processes and governance 	 Decrease reliance on self-reported data to address issues of incomplete or inconsistent data Establish a formal annual process for collecting and analyzing real estate data Increase understanding of specialty uses (e.g., labs, raised floor, climate controlled) to consolidate and relocate to better suited facilities Explore comprehensive asset review conducted by professional facility planners

Benchmarking Support

Benchmarking Overview

Benchmarking of other States has been key to developing and validating the proposed alignment. Insights and learnings from leading states, as well as those comparable to Iowa, have provided support and use cases for the most impactful proposed changes.



Benchmarking Approach

- 1. Identify Key Performance Indicators (KPIs)
- 2. Identify leading practice states that excel across the KPIs for each of the primary functional areas
- 3. Compare Organizational Structures in Leading States
- 4. Identify key takeaways and leading practices for those States
- 5. Conduct additional research on an as needed basis to support unique requests or functions for Iowa

Benchmarking Key Support

Department of Inspections, Appeals, and Licensing (DIAL)

Proposed Change: Align Division of Labor to DIAL

> **Division of Labor**: Across key benchmarked states like Utah and Idaho, the labor focused agency is responsible for and aligned to industry regulation activity as well as civil rights management

Proposed Change: Align Iowa Civil Rights Commission to DIAL

Civil Rights: No leading benchmarked states have an independent civil rights entity. Instead, the civil rights services are housed within the entity that oversees labor and employment issues

Proposed Change: Align licensure functions from DPS, IDOB, and DHHS under DIAL

- Licensing Consolidation: Seven of the benchmarked states regulate professional licensure under a single entity. Four have standalone regulatory entities, and three have regulatory entities under a larger agency.
- Fire Extinguishing Systems and Inspectors: Of the seven states, Wisconsin and Michigan have chosen to include the regulation of fire extinguishing systems and inspectors under their single licensing entities.

Proposed Change: Align workers' compensation from IWD to DIAL

Workers Compensation Examples: In Idaho and Minnesota, both workers comp and industry regulation sit under the state's administrative court which has a role similar to that of Iowa's DIA. In Minnesota, this entity also oversees professional licensing.

Department of Corrections (DOC)

Proposed Change: Align Community Based Corrections to DOC

> Community Based Corrections

Examples: Oklahoma and South Carolina have given administrative authority of CBCs to the Department of Corrections, which has enabled cohesive strategies for lower recidivism rates and the application of evidence-based practices

Benchmarking Key Support

Department of Education (DOE)

Proposed Change: Align College Student Aid Commission to DOE

 College Aid: Florida, ranked #1 for higher education by U.S. News, houses their aid commission under the education agency.
 Other leading education states, Idaho and Delaware, do the same.

Proposed Change: Align STEM Advisory Council to DOE

 STEM Education: Leading states in education such as Minnesota, Nebraska, and Wisconsin have integrated STEM initiatives into the Department of Education.

Department of Health & Human Services (DHHS)

Proposed Change: Align Iowa Department of Aging to DHHS

 Aging: Typically, states do not have an independent agency for older populations, and instead integrate these targeted services within the department overseeing health and human services.

Proposed Change: Align Department of Human Rights to DHHS

Human Rights Education and Advocacy: Unlike Iowa, most states do not have an independent human rights agency. Advocacy and education around human rights is instead integrated into the human services agency or taken up by private non-profit organizations.

Iowa Workforce Development (IWD)

Proposed Change: Align IVRS from the Department of Education into IWD

 Vocational Rehab: Utah and Minnesota, which have the highest labor participation rates and STEM jobs of benchmarked states, house Voc Rehab in workforce development. Only 8 states in the country house Voc Rehab within the department of education.

Proposed Change: Align all four WIOA Title programs into IWD

 WIOA: Streamlining WIOA funding through one entity has allowed Texas and Michigan, leaders in workforce development, to create one-stop shops for workforce training needs. This has improved employer engagement and enabled both States to target high growth industries through stronger partnerships

Benchmarking Key Support

Department of Revenue (DOR)

Proposed Change: Align Alcohol Beverage Division to DOR

Alcohol Beverage Division: Most states with stand-alone alcohol regulation entities typically engage in retail sales, which Iowa does not. Several states, including Colorado and Mississippi house their alcohol control entities within the Department of Revenue.

Department of Cultural Affairs (DCA)

Proposed Change: Divide DCA functions between IEDA and DAS

State Archives, Museums, and Records: No benchmarked states keep records, archives, or museums within a separate cultural affairs agency. Instead, these functions typically sit in administrative agencies or state departments.

Department of Veterans Affairs (DVA)

Proposed Change: Merge Iowa Veterans Homes and IDVA

 Veterans Affairs: Across almost all leading states, Veterans' Affairs and Veteran Homes are housed under a single department.

Department of Insurance and Financial Services (DIFS)

Proposed Change: Merge DOB, DCU, DOI under an umbrella financial services agency

 Insurance Division: In some states, including New York, regulation of insurance is housed within an overarching department that oversees a wide breadth of financial services including, banks, insurance, and regulation

Department of Public Safety (DPS)

Proposed Change: Align Office of Drug Control Policy into DPS

 Drug Control Policy: Across all leading states, drug control is integrated into a larger department like Public Safety, Health and Human Services, or Safety and Professional Service

Proposed Change: Transition MVE to DPS

 MVE Oversight: Across benchmarked states MVE sits either in DOT or DPS, but most commonly DPS is the lead agency over MVE

SECTION IV Cost Savings Opportunities

Overview of Top Ten Opportunities

COST SAVINGS

Several cost savings opportunities were identified as part of the proposed alignment that will have implications for state spending and efficiency.

- 1. Strategic Personnel Alignment: Review of all positions and related vacancies based on the newly aligned Departments
- 2. Reduce Office Space Footprint: Office space optimization analysis based on future state departments
- 5. Consolidate Common Technology: Enterprise approach to consolidation of common technology software systems and services
- 6. Recover Medicaid Matching Funds: Maximize federal matching funds (e.g., drug rebates)
- 7. DOC Medical Cost Capture: Pursue Medicaid waiver opportunities for inmates prior to reentry
- 8. Community Based Corrections
 - Contract and Procurement Consolidation
- **9.** Land Sales: Evaluation of the sale of owned land, including among others, and land owned by the Department of Corrections Prison Industries

EFFICIENCIES

In addition to potential savings, three recommendations emerged as opportunities to enhance State shared services, governance and oversight.

3. Procurement Reform

- Increase Visibility and Transparency Around Vendor Spend
- Expand Access to Cooperative Purchasing Agreements
- Expand Authorization of Limitations of Liability
- 4. Consolidate IT Licenses and Contracts
 - Consolidation of state-wide IT licenses and contracts under a dedicated OCIO Technology Procurement Office

10. Strengthen DOM Governance and Operating Model

- Establish Performance Results Office
- Strengthen state budget operations
- · Conduct quarterly operational reviews
- Enhance Federal Block Grant Management

Additional Cost Savings

In addition to the alignment related cost savings, there are a number of additional opportunities that the State of Iowa may want to explore in the future that would help capture additional revenue and savings for the State

These savings are a natural continuation of the DOM efficiency initiatives proposed with alignment

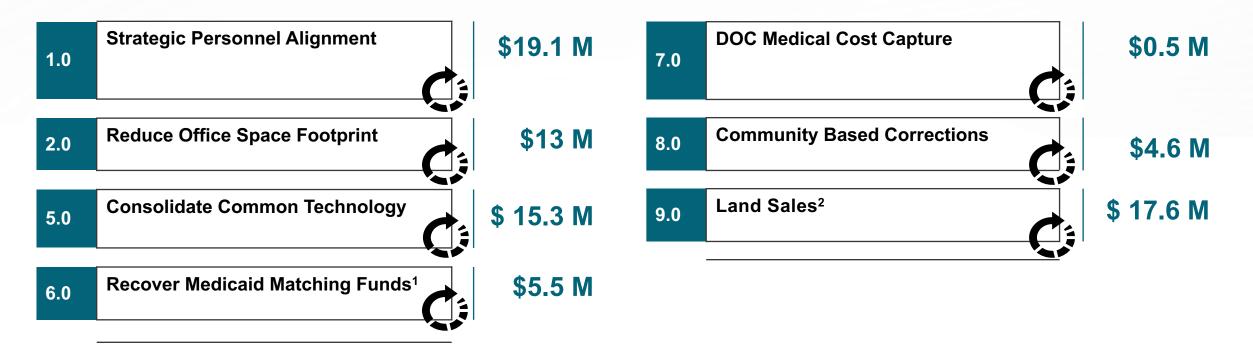
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1. DEBT AND FEES COLLECTION	2. PRIVATIZATION	3. FEDERAL FUNDING EVALUATION	4. SUNSETTING PROGRAMS
 The State may choose to evaluate the current system of collecting delinquent court debt to identify opportunities to increase overall recurring General Fund revenues. <i>Current State</i> Delinquent court debt is money owed to the State that is 30 days past date of the fine or due date of an installment payment If a county files a notice of full commitment to collect delinquent court debt and a memorandum of understanding with the Clerk of the District Court, debt is assigned to the county. Otherwise, debt is assigned to a designated private debt collector. Counties can retain up to 28% or 33% of collections (based on established collections thresholds), with the State receiving the remainder The State may also choose to sell old debt to achieve a one-time General Fund revenue opportunity. 	Privatization of government services is another way some states have uncovered cost savings. Privatization of these services can help get specialized skills that are not feasible to bring in house, employ flexible staffing to better meet fluctuating needs, and provide services in a more cost-effective manner. In Iowa, the following services may be a good fit for privatization: Iowa PBS, ICN, State Historical Museum, and Volunteer Iowa	 Maximizing Federal funds to deliver programs and services creates the opportunity to provide core benefits to lowans at the lowest cost to State taxpayers A comprehensive review of this funding would ensure: Current personnel and operational costs of administering federal programs are fully cost allocated to and paid from federal funds Federal funds are considered and fully maximized, where applicable, ahead of new state funding investments State and Federal cost sharing is proportionately budgeted and earned within the fiscal year Additional opportunities for Medicaid funding are captured through waivers (See Appendix) 	Once formal program evaluation processes have been established, the State has an opportunity to establish protocol around sunsetting programs that are under performing or not achieving their intended outcomes or ROIs.

Cost Savings Opportunities

The summary below provides the estimated total budget savings for each opportunity. Savings are computed using agency budget data which, in total, is funded from state, federal and other funds. The state will need to quantify the savings specifically attributable to General Fund Appropriations and Other State Appropriations based on how each of these items is budgeted and paid for by the State. Some of the revenue opportunities identified generate funds to offset the need for General Fund Appropriations.

Total Potential Cost Savings Year One: \$75.6 M



¹ Medicaid savings are 100% State funds ² One-time land sales: depending on the buyer, if it were to become a taxable entity it would have a recurring benefit to the State

Ongoing

benefit

One-time

benefit

Key

Four-Year Cost Savings Opportunities

Opport	unity	Year 1	Year 2	Year 3	Year 4	Total
1.0	Strategic Personnel Alignment	\$18.6 M	\$19 M	\$19.4 M	\$19.8 M	\$76.8 M
2.0	Reduce Office Space Footprint	\$13 M	\$3.5 M	\$3.5 M	\$3.5 M	\$23.5 M
5.0	Consolidate Common Technology	\$15.3 M	\$15.3 M	\$15.3 M	\$15.3 M	\$61.2 M
6.0	Recover Medicaid Matching Funds	\$5.5 M	\$0.3 M	\$0.3 M	\$0.3 M	\$6.4 M
7.0	DOC Medical Cost Capture	\$0.5 M	\$0.5 M	\$0.5 M	\$0.5 M	\$2 M
8.0	Community Based Corrections	\$3 M	\$3 M	\$3 M	\$3M	\$12 M
9.0	Land Sales	\$17.6 M	-	\$15.1 M	-	\$32.7 M
	Total	\$73.5 M	\$41.6 M	\$57.1 M	\$42.4 M	\$214.6 M

1.0 Strategic Personnel Alignment (1/2)

DESCR		METHODOLOGY		NEXT STEPS		
Review of all budgeted vacancies and redund non-critical positions t	ant roles and remove	 Using the Table of Organization, Guidehouse created a roster of all positions (filled and vacant) within each future state department 	Timeline	Effective date to be established by legislature in bill		
FY24 budget savings.		 Provided with the future state roster, each department selected vacant positions for potential removal 	lepartment selected vacant positions for			
		 The total budget benefit was calculated by finding the sum of the total cost (salary + benefits) for each position title selected for potential removal 	Introduction	Incorporate reductions into their FY24 Budget requests		
\$78.6 M	Moderate	 To compute potential total budget 	Pending Legislative	Finalize FY24 Budget		
\$70.0 M		savings, Guidehouse used the minimum total cost for each position title	Approval	Approve FY24 Budget		
		 NOTE: This methodology does not consider how 	Resources &	DOM Budget Analyst		
Potential Budget Benefit Over Four Years	Estimated Ease	these positions are funded or the net impact to appropriations	Responsibilities	Department Directors		
LEVERS	AUTHORIZATION	CONSI	DERATIONS			
Efficiency	Executive	Generates immediate FY24 budget savings by eliminati	DOM will need to conduct a cost allocation analysis to quantify the impact to appropriations Generates immediate FY24 budget savings by eliminating vacant positions and associated salaries and benefits			
Cost Savings	Legislature	Reduces existing redundant positions and reflects effici	-	rom alignment		
	Legislature	 Has limited impact on state personnel and existing serv Realignment may reveal new positions needs or addition 				
	O O-O Department Leadership	Regular reviews of existing budgeted vacancies will hel				

1.0 Strategic Personnel Alignment (2/6)

Equation for Estimated Total Budget Benefit = Number of Eliminated Positions x Minimum Position Cost (with an assumed 2% COLA/promotion in Years 2-4)

	DAS	HHS	DIAL	DIFS	DNR	DOC	DOE	DOM	DOR	DOT	DPS	DVA	HSEMD	IEDA	IWD	Total
Year 1	\$0.0 M	\$6.4 M	\$1.5 M	\$0.0 M	\$0.0 M	\$0.0 M	\$0.4 M	\$2.8 M	\$1.9 M	\$0.8 M	\$0.0 M	\$0.2 M	\$0.0 M	\$0.5 M	\$4.2 M	\$18.6 M
Year 2	\$0.0 M	\$6.6 M	\$1.5 M	\$0.0 M	\$0.0 M	\$0.0 M	\$0.4 M	\$2.9 M	\$2.0 M	\$0.8 M	\$0.0 M	\$0.2 M	\$0.0 M	\$0.5 M	\$4.2 M	\$19 M
Year 3	\$0.0 M	\$6.7 M	\$1.6 M	\$0.0 M	\$0.0 M	\$0.0 M	\$0.4 M	\$2.9 M	\$2.0 M	\$0.8 M	\$0.0 M	\$0.2 M	\$0.0 M	\$0.5 M	\$4.3 M	\$19.4 M ²
Year 4	\$0.0 M	\$6.8 M	\$1.6 M	\$0.0 M	\$0.0 M	\$0.0 M	\$0.4 M	\$3.0 M	\$2.0 M	\$0.9 M	\$0.0 M	\$0.2 M	\$0.0 M	\$0.5 M	\$4.4 M	\$19.8 M ²
Total Budget Benefit	\$0.0 M	\$26.5 M	\$6.2 M ¹	\$0.0 M	\$0.0 M	\$0.0 M	\$1.6 M ²	\$11.6 M ¹	\$7.9 M	\$3.3 M	\$0.0 M	\$0.8 M	\$0.0 M	\$2.0 M	\$17.1 M ²	\$76.8 M ²

¹Sum of rounded amounts greater than total. ²Sum of rounded amounts less than total.

DETERMINATION ASSUMPTIONS

- · To establish a conservative estimate of position cost savings, Guidehouse used the minimum cost per each position title
- The Table of Organization, which was used to create department rosters and identify filled or vacant positions, is up to date as of September 2022
- · Recurring savings are achieved when positions and funding are eliminated from the total budget. Retaining positions will diminish expected savings
- This methodology does not consider how these positions are funded or the net impact to appropriations
- Savings should increase each year due to reduced costs brought on by cost-of-living adjustments or promotions, which are conservatively estimated at 2% annually
- Savings accrued from assumed cost-of-living adjustments in Years 2 to 4 are due to cost avoidance rather than direct savings
- · Not all savings are tied to the General Fund
- · Not all of the positions eliminated are currently funded

1.0 Strategic Personnel Alignment (3/6)

	Department of Administrative Services (DAS)					
	Current State FTEs	Total FTE Efficiencies Identified	Future State FTEs	Cost Avoidance		
DAS	264	2	262	\$90,571		
State Library	33	0	33	\$0		
DCA Historical Division	50	0	50	\$0		
Totals	347	2	345	\$90,571		

	Department of Natural Resources (DNR)					
	Current State FTEs	Total FTE Efficiencies Identified	Future State FTEs	Cost Avoidance		
DNR	902	9*	893	\$394,894		
Totals	902	9*	893	\$394,894		

*3 positions outsourced

	Department of Insurance & Financial Services (DIFS)					
	Current State FTEs	Total FTE Efficiencies Identified	Future State FTEs	Cost Avoidance		
Insurance	130	3	127	\$175,863		
Banking	88	0	88	\$0		
Credit Unions	18	1	17	\$75,143		
Totals	236	4	232	\$251,006		

	Department of Corrections (DOC)						
	Current State FTEs	Total FTE Efficiencies Identified	Cost Avoidance				
DOC	2778	4	2774	\$236,102			
CBCs	1114	0	1114	\$0			
Totals	2787	4	2783	\$236,102			

1.0 Strategic Personnel Alignment (4/6)

	Department of Health & Human Services (HHS)					
	Current State FTEs	Total FTE Efficiencies Identified	Future State FTEs	Anticipated Savings		
HHS	5287	248	5039	\$6,235,263		
IDA	73	18	55	\$60,165		
DHR	55	2	53	\$150,286		
DIA - CAB	29	0	29	\$0		
DOM - ECI	2	0	2	\$0		
Volunteer Iowa	18	1	17	\$0		
Totals	5464	269	5195	\$6,445,714*		

*\$2,014,533 in General Fund savings

	Departmen	Department of Inspections, Appeals, & Licensing (DIAL)					
	Current State FTEs	Total FTE Efficiencies Identified	Future State FTEs	Anticipated Savings			
DIA	531	16	515	\$305,991			
ALJs	18	3	15	\$295,707			
Civil Rights	27	0	27	\$0			
PLB	10	0	10	\$0			
Division of Labor	94	0	94	\$0			
Workers ompensation	27	0	27	\$0			
DPS – Fire Prevention Bureau	17	0	17	\$0			
PS – Electrical icensing and Inspection Bureau	23	0	23	\$0			
PS – Building Code and Fireworks	11	0	11	\$0			
HHS – Licensing	106	11	95	\$860,421			
Totals	864	30	834	\$1,462,119*			

*\$161,461 in General Fund savings

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1.0 Strategic Personnel Alignment (5/6)

	Department of Education (DOE)					
	Current State FTEs	Total FTE Efficiencies Identified	Future State FTEs	Anticipated Savings		
DOE	322	5	317	\$342,312		
College Aid	43	3	40	\$75,143		
BOEE	16	0	16	\$0		
STEM	7	0	7	\$0		
ISD/IESBVI	175	0	175	\$0		
Totals	563	8	555	\$417,455*		

*\$81,854 in General Fund savings

	Department of Transportation (DOT)					
	Current State FTEs	Total FTE Efficiencies Identified	Future State FTEs	Anticipated Savings		
DOT	2809	11	2798	\$808,399		
Totals	2809	11	2798	\$808,399		

	Department of Management (DOM)					
	Current State FTEs	Total FTE Efficiencies Identified	Future State FTEs	Anticipated Savings		
DOM	20	0	20	\$0		
ΟΟΙΟ	145	31	114	\$2,795,119		
Totals	165	31	134	\$2,795,119		

	Department of Revenue (IDR)					
	Current State FTEs	Total FTE Efficiencies Identified	Future State FTEs	Anticipated Savings		
Revenue	348	24*	324	\$77,079		
Lottery	112	11*	101	\$488,392		
ABD	88	26	62	\$1,406,361		
Totals	548	61	487	\$1,925,100**		

*23 Revenue and 2 Lottery positions are being outsourced **\$77,079 in General Fund savings

1.0 Strategic Personnel Alignment (6/6)

	Iowa Workforce Development (IWD)					
	Current State FTEs	Total FTE Efficiencies Identified	Future State FTEs	Anticipated Savings		
IWD	694	39	655	\$2,863,447		
DOE – Voc Rehab	471	25	446	\$1,230,189		
DOE – Adult Education	4	0	0 4			
IEDA – 260 & STEM Intern	3	3 0		\$72,201		
Totals	1172	67	1105	\$4,165,837		

	Homeland Security & Emergency Management (HSEM)					
	Current State FTEs	Total FTE Efficiencies Identified	Future State FTEs	Cost Avoidance		
HSEM	112	23	89	\$1,708,641		
Totals	112	23	89	\$1,708,641		

	IEDA IFA					
	Current State FTEs	Total FTE Efficiencies Identified	Future State FTEs	Anticipated Savings		
IEDA/IFA	235	14	221	\$139,930		
DCA	30	5	25	\$356,418		
Totals	265	19	246	\$496,348*		

*\$300,494 in General Fund savings

	Department of Veterans Affairs (IDVA)					
	Current State FTEs	Total FTE Efficiencies Identified	Future State FTEs	Anticipated Savings		
IDVA	19	3	16	\$193,316		
IVH	794	0	794	\$0		
Totals	813	3	810	\$193,316*		

*\$193,316 in General Fund savings

2.0 Reduce Office Footprint in Des Moines (1/2)

DESCRIPTION

End leases, sell properties, and consolidate facilities footprint in Des Moines to reduce office space square footage to align with efficient industry standards and generate cost savings.



LEVERS

Efficiency

Cost Savings

AUTHORIZATION

Executive

Legislature

Department

Leadership

METHODOLOGY

- To calculate excess office square feet (SF) in Des Moines for future state departments, Guidehouse derived each department's current office space SF/FTE using the DAS survey and master lease data and subtracted from it the most efficient use of space by a future state department of 169 SF/FTE
- The potential budget benefit of the excess office space is based on ending leases of under-utilized office space, average incurred overhead for owned real estate vacated, and estimated current market value of state-owned office space, minus relocation and renovation expenses for the retained space
- See calculation on the following slides for details

Timeline	 Effective date to be established by legislature in bill Note: Oct. 2023 expiration of 200 E. Grand Ave lease and 8/31/2031 latest final expiration date for leases
Pre-Legislation Introduction	 Determine precise amounts of expendable office space through inventorying process Determine feasibility of facility sales and exiting leases and proceed where possible Verify headcount, space allocation, special usages, and layout real estate partnership Determine if legislative or Executive Council approval is needed (lowa Code §8A.321¹)
Pending Legislative Approval	 Establish interdepartmental space efficiency plan and change management plan Employees move according to new plan and agencies sell / end leases on excess properties
Resources & Responsibilities	Lead and task force to analyze the opportunity (DAS)

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NEXT STEPS

CONSIDERATIONS

- Square footage and FTE count data utilized in this analysis were reported by agencies and may differ from actuals. Limited data constrained the scope of the analysis to Des Moines. Guidehouse recommends that the State partner with a commercial real estate firm to gain precise insight into the State's property usage and market trends
- Agencies can best maximize office space by adopting teleworking policies. The cost of reconfiguring or renovation of spaces to maximize the efficiency of the resultant work processes will vary widely and may be greater than estimate
- · Any facilities purchased using Federal dollars may require returning a percentage of the proceeds
- Headcount reductions are not built into calculations
- · Costs consist of relocation plus renovation costs to adapt workspaces to teleworking processes
- More efficiency may allow the State to reduce office space in Des Moines by 439,904 SF
- Run Rate / Start Date: 10/1/23 (or when agencies can begin ending leases and selling properties)

¹This section establishes requirements for real property transactions by DAS. Other Iowa Code sections concerning real property transactions by other departments may also apply

2.0 Reduce Office Footprint in Des Moines (2/2)

The state agencies own or lease a large amount of office space in Des Moines. Based on a high-level analysis of the future state agencies, there is an estimated 0.5M SF of excess office space that could help the State generate additional revenue if sold or cost savings related to reduced rent expense.

Potential Net Budget Benefit = (Office Space in Excess of Benchmark x Cost of Office Space) – Relocation Costs

	IEDA/IFA	DIAL	DHHS	DNR	DOE	DOC	DIFS	Other ¹	Total
Total Budget Benefit	\$5.9 M	\$5.2 M	\$4.1 M	\$3.7 M	\$3.0 M	\$1.1 M	\$0.1 M	\$5.4 M	\$28.5 M
Relocation Cost	-\$0.1 M	-\$0.0 M	-\$0.1 M	-\$0.1 M	-\$0.0 M	-\$0.0 M	-\$0.0 M	-\$0.2 M	-\$0.5 M
Renovation Cost	-\$0.5 M	-\$0.5 M	-\$0.8 M	-\$0.6 M	-\$0.4 M	-\$0.1 M	-\$0.0 M	-\$1.6 M	-\$4.5 M
Net Budget Benefit ²	\$5.3 M	\$4.7 M	\$3.2 M	\$3.0 M	\$2.6 M	\$1.0 M	\$0.1 M	\$3.6 M	\$23.5 M

DETERMINATION ASSUMPTIONS

- Calculations are based on the DAS 2022 structure and property survey, the 2022 DAS Capitol Complex survey, and the DAS Master Lease database. As such, square feet and FTE counts may not be accurate and the State should complete a thorough, singular inventory of all state-owned and leased assets with data collected at the tenant level rather than by structure
- Target usage rate of 169 SF/FTE based on best calculated utilization rate at the Capitol Complex, Sales Price is based on a 2019 acquisition, and Rent Costs are the Gross Rent Amount recorded by DAS
- · Guidehouse normalized office space usage by labeling across all data sources based on all available information
- FTE counts were self reported by current state agencies and not provided for all facilities, possibly impacting the accuracy of the above calculations
- Overhead costs are based on applying the average amount for Des Moines office space leases managed by DAS to the calculated excess owned office space. There is no available overhead data for owned property
- Relocation Cost / FTE of \$154.06 is based on the average costs reported by DAS for office space moves by DPS, Refugee Services, and the Child Support Recovery Unit
- · Renovation cost is estimated at \$9.09/SF based on the tenant improvement cost for CSRU, the highest amount reported by DAS
- Reoccurring annual savings projection of \$5,314,509 equals the sum of the reduction in lease costs and the overhead saved from selling excess office space.

¹Other: DOT is <\$0.1 M; DIFS relocation costs eliminate benefit; DOR and DAS exceeds utilization target ² Totals is of rounded numbers. + or -\$0.0 M is rounding from a non-zero number. 28

3.0 Procurement Reform

Data analysis and leading practice benchmarking has revealed three key recommendations for procurement that have the potential to lead to long-term cost savings and increase governance:

3.1 INCREASE VISIBILITY AND TRANSPARENCY AROUND VENDOR SPEND:

Analysis of current vendor spending across the enterprise suggests the need to establish regular reviews of General Accounting Expenditure (GAX) only spending, and spending to IT vendors to increase oversight and insight into state expenditures, optimize usage of existing contracts, and capture additional revenue from administrative fees

3.2 EXPAND ACCESS TO COOPERATIVE PURCHASING AGREEMENTS: Looking to leading class states like Michigan and Texas reveals an opportunity for DAS to

Looking to leading class states like Michigan and Texas reveals an opportunity for DAS to formalize an expanded cooperative purchasing program that would expand access to political and public subdivisions across the State and beyond state borders to help improve efficiency for local entities and generate revenue for the Department

IMPLEMENTATION STEPS

In order to evaluate and implement the recommendations the following are priority:

- 1. Establish process for regular GAX review (e.g., ownership, cadence, department expectations)
- 2. Conduct demand and market analysis for cooperative purchasing program (e.g., market size, contract needs)

3.0 Procurement Reform 3.1 Increase Visibility and Transparency

TOTAL

\$58.1 M

Decentralized Spend:

97%

College Student

Aid Commission

CURRENT STATE:

- Vendor spending from 2022 shows significant payments to vendors that are not tagged to a contract or contract order; e.g., decentralized spend (GAX).
- Analysis of IT coded spending also shows that in many cases agencies are making payments to IT vendors that are not coded as IT object class

OPPORTUNITY AND RECOMMENDATION:

- Decentralized spend spending may indicate that contracts are not being optimized and DAS isn't capturing all potential admin fees
- Potentially miscoded IT prevents the State from getting an accurate picture of, making it difficult to identify opportunities for savings
- DAS and DOM (OCIO) should establish regular reviews of decentralized spend payments to ensure contracts are being utilized and coded properly

POTENTIAL BENEFITS:

- · Increased revenue generation from administrative fees
- Strengthened DAS and DOM (OCIO) governance of procurement
- Greater utilization of contracts for better pricing **POTENTIAL NEXT STEPS**:

Establish process for regular decentralized spend review (e.g., ownership, cadence, department expectations)

Develop reporting process to measure impact over time

CONTRACT SPENDING BY THE NUMBERS*

Decentralized spend (non-contract): Close to a quarter of all vendor spending across the State is not tagged to an existing contract

BIGGEST SPENDERS BY PERCENTAGE:

Agencies with highest percentage of payments to

88%

Department

on Aging

24%

Total Percentage Spend to Decentralized Spend

\$20.8 M

Total Decentralized Spending by Top 3 Departments

BIGGEST SPENDERS BY DOLLAR AMOUNT:

Agencies with highest spend to Decentralized Spend:

\$7.6 M

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Alcoholic Department of Beverage Division Public Health

College Student Aid Commission

\$4.3 M

The biggest spenders to decentralized spend also happen to be grant making entities like IEDA and CSAC

77%

Econ Development

Authority / IFA

*The following Departments are excluded from these numbers because they are exempt from DAS-CP services: DOT, Regents, IDOB, Iowa Lottery, DHS, and State Fair

3.0 Procurement Reform 3.2 Expand Access to Cooperative Purchasing

CURRENT STATE:

- DAS manages Master Agreements (MAs) for public contracts that are easily and readily available to departments for use
- While political subdivisions (e.g., cities, counties, schools) are authorized to access many of DAS's MAs, the process is not formalized or well publicized, with entities needing to submit a request for access

OPPORTUNITY AND RECOMMENDATION:

- Without a formalized program for MAs across entities, DAS misses out on the opportunity to provide enhanced customer experience (CX) for local entities and capture administrative fees
- Explore the possibility of formalizing and expanding access to cooperative spending agreements to political subdivisions and other public entities

POTENTIAL BENEFITS:

- Increased revenue generation from administrative fees
- · Greater efficiency for eligible entities by reducing need to process bids
- · Strengthened relationships with vendor communities
- Expansion and diversification of portfolio of vendors

POTENTIAL NEXT STEPS:

Conduct demand analysis for expanded purchasing program Identify contracts and with broad-appeal across local entities

Develop pilot program to capture feedback and adjust

CASE STUDY: MICHIGAN

MicEAL

- Michigan is lauded as having the most sophisticated procurement in the nation
- MiDEAL is an extended purchasing program that allows cities, counties, K-12, universities, and nonprofit hospitals to use MI contracts, including entities outside MI
- There are approximately 500 contracts available to MiDEAL members
- Members pay a nominal annual fee to support program management and advertising
- Michigan's Department of Technology, Management, and Budget, which oversees MiDeal, also collects a 1% admin fee on each contract payment

Gold Winner: NASPO's 2022 George Cronin Awards for Procurement Excellence



CASE STUDY: TEXAS DBITS

- The DBITs (Deliverables-Based IT Services) contracting vehicle for state agencies (and other governmental entities) is a list of pre-approved vendor/contracts, based on experience and references that provide deliverables based IT services
- Texas DBITs is available to state agencies, local governments, and entities outside the State of Texas
- DBITs contract process allows agencies to solicit quotes for a fixed price project based on a statement of work for projects expected to be less than \$10 million.
- Utilizing a DBITS contract from DIR has led to shortened lead times in procuring and contracting, reduced cost, and flexibility to meet individual customer needs

4.0 Consolidate IT Licenses and Contracts

Consolidation of statewide IT licenses and contracts under a dedicated OCIO Technology Procurement Office:

4 1 INCREASE VISIBILITY AND TRANSPARENCY AROUND DEPARTMENT SOFTWARE LICENSING AND CONTRACTS:

Analysis of statewide IT spending suggests the need to establish and maintain a complete and accurate inventory of all department IT assets (Business Applications, SaaS Services and Tools) to reflect an accurate view of IT spend.

4.2

EXPAND INFORMATION TECHNOLOGY PROCUREMENT VEHICLES:

Leading IT procurement practice should be examined to identify opportunities to streamline IT procurement, create procurement process efficiency, and reduce procurement timelines and administrative overhead costs.

4.3 IMPROVE STATEWIDE GOVERNANCE OF INFORMATION TECHNOLOGY SPENDING:

Departments operate as siloed organizations without central oversight or a centralized Governance body empowered with the authority to effectively coordinate and govern IT procurement and spending.

IMPLEMENTATION STEPS

In order to evaluate and implement the recommendations the following are priority:

- 1. Conduct statewide license and contract inventory analysis
- 2. Establish and fully staff an IT Procurement office and align with State Procurement Office
- 3. Prioritize identified consolidation/renegotiation opportunities
- 4. Establish service level requirements and begin vendor engagement for renegotiation

4.0 Consolidate IT Licenses and Contracts

4.1 Increase Visibility and Transparency around Department Software Licensing and Contracts

CURRENT STATE:

- Iowa Office of Chief Information Officer (OCIO) has very limited insight, visibility or control into statewide IT spending, business software asset inventory or IT software license and contract utilization across the state
- Analysis of IT coded spending shows that in many cases departments are making payments to IT vendors that are not coded as IT object class and/or are not tagged to a contract or contract order; e.g., Decentralized IT Spend

OPPORTUNITY AND RECOMMENDATION:

- Departments should track and report data on all technology and technology related purchases to substantially improve insight into state expenditures, optimize usage of existing contracts and capture opportunity to leverage economies of scale
- Department IT spend on licenses and services can leverage economies of scale, realized through common technology procurement practices and license purchases within a centralized purchasing program
- Detailed understanding and availability of accurate data on current and future IT assets and spending enables strategic investment planning, cost reduction initiatives and modernization needs
- Potentially miscoded IT prevents the State from getting an accurate picture of IT spending, making it difficult to identify
 opportunities for savings

POTENTIAL BENEFITS:

- · Reduction in cost associated with duplicative technology implementation and support
- · Enables IT investment planning and strategic decision making to reduce cost
- Reduction in overhead administrative burden of duplicative contracts and license management
- Leverages economies of scale for cost reduction

POTENTIAL NEXT STEPS:

Conduct a detailed Department IT Asset Inventory

Develop a reporting and auditing process to measure impact over time

4.0 Consolidate IT Licenses and Contracts 4.1 Deep Dive: Platforms

EMAIL PLATFORM INCONSISTENCIES:

Use of email platforms within departments and offices is inconsistent across the State enterprise. The majority of departments use the Google platform for their email, but there is a significant number of departments that use Microsoft. Even within those departments that are primarily leveraging Microsoft, there are still active Gmail licenses.

The alignment presents an opportunity to create consistent email platforms across the enterprise – particularly as departments on different platforms are coming together. This not only presents efficiency opportunities but also potential cost savings.

G SUITE

- Board of Parole
- Board of Educational Examiners
- Dept. of Commerce (ABD, IDOB, IDCU, IID, IUB)
- Dept. of Administrative Services
- Dept. of Cultural Affairs
- Dept. of Human Rights
- Dept. of Inspections and Appeals
- Dept. of Natural Resources
- Dept. of Corrections
- · Dept. of Education
- Dept. of Management
- Dept. of Public Defense
- Voc. Rehab Services
- HSEMD
- Iowa Communications Network
- Civil Rights Commission
- Iowa Student Aid Commission
- · Dept. of Revenue
- Dept. of Veterans Affairs
- Iowa Law Enforcement Academy
- Iowa PBS
- Iowa Veterans Home
- Iowa Lottery Authority
- Office of Drug Control Policy
- Office of Chief Information Officer

MICROSOFT OFFICE 365

- Department for the Blind
- · Iowa Finance Authority
- · Office of the Governor
- Department of Human Services*
- Dept. of Transportation*
- Dept. of Public Safety*
- Dept. of Agriculture*
- Economic Development Authority*
- Public Employees' Retirement System*
- Iowa Workforce Development*
- Public Employees' Relations Board*

*Department primarily uses O365, but has at least one active Gmail license as well

4.0 Consolidate IT Licenses and Contracts 4.2 Expand Information Technology Procurement Vehicles

CURRENT STATE:

 Department IT leadership reports in interviews and surveys that current IT procurement process takes too long, requires burdensome processes and does not offer the breadth or flexibility to acquire modern technologies that meet rapid innovation demand

OPPORTUNITY AND RECOMMENDATION:

- Streamline IT procurement and create efficiency opportunities using prequalified DBITs (Deliverables-Based IT Services) type contracting vehicles for state agencies (and other governmental entities)
- Establish and publish minimum standards for mandatory technical requirements that are incorporated into procurement solicitations to easily evaluate proposals and accelerate acquisition timelines
- Create a technology modernization office or center of excellence that provides peer-to-peer advisory services, collaborative insights, lessons learned, best practices, and tools and content for integrating and modernizing department legacy applications with emerging technologies (AI, RPA, Low-Code, No-code)
- Establish and appropriately staff an IT Procurement Services office to provide department solicitation assistance throughout the procurement lifecycle

POTENTIAL BENEFITS:

- Greater efficiency for eligible entities by reducing need to process bids
- · Strengthened relationships with vendor communities
- · Expansion and diversification of portfolio of vendors
- · Greater utilization of contracts for better pricing



POTENTIAL NEXT STEPS:

Evaluate peer state, best-in-class procurement vehicle opportunities

Pilot limited DBITS contract vehicle

Establish minimum technical requirements for common technologies

4.0 Consolidate IT Licenses and Contracts 4.3 Improve Statewide Governance of Information **Technology Spending**

CURRENT STATE:

- · Incomplete visibility on IT procurement spending leaves the OCIO without the data and insights to set, manage, and maintain standards or technical consistency to reduce cost, improve efficiency, and manage a responsive IT environment statewide
- Analysis of IT coded spending shows that in many cases departments are making payments to IT vendors that are not coded as IT object class and/or are not tagged to a contract or contract order; e.g., General Accounting Expenditure (GAX)

OPPORTUNITY AND RECOMMENDATION:

- Establish an IT Procurement Governance body with the authority and resources to manage and control IT spending, ensure compliance with IT mandatory requirements for common technology, support strategic IT modernization initiatives, and promote collaborative investment to enable cost saving measures, process efficiency, and system sustainability
- Eliminate the existing Waiver process for exemption from IT Spending Governance Policies
- Establish and actively monitor and enforce spending controls, pricing models, Service Level • Agreements, and contract and vendor management discipline necessary to renegotiate and take advantage of lowest cost/best fit market opportunities
- Require all departments to track and report all technology and technology related purchases to substantially improve insight into state expenditures, optimize usage of existing contracts, and capture opportunity to leverage economies of scale

IT VENDOR SPENDING BY THE NUMBERS

Potentially miscoded IT prevents the State from getting an accurate picture of IT spending, making it difficult to identify opportunities for savings.



Looking at vendors identified as IT providers, analysis showed that about \$44.9 million of payments made to these vendors was not coded under an IT object class. While some of these vendors may also provide non-IT services, it suggests a need to better monitor how IT spend is coded across the board.

Total Non-IT Coded Spend to IT Vendors

For example, Insight Public Sector, OCIO's biggest contract, saw over \$1.1 million of spend not coded as IT.

Non-IT Coded Spend for Prominent IT Vendors:

\$1.1 M	\$0.9 M	\$0.3 M
Insight Public	Siemens Industry	Computer Aid
Sector	Inc.	Inc.

*The following Departments are excluded from these numbers because they are exempt from DAS-CP services: DOT, Regents, IDOB, Iowa Lottery, DHS, and State Fair

POTENTIAL BENEFITS:

- Reduction in cost associated with duplicative technology implementation and support •
- Enables IT investment planning and strategic decision making to reduce cost
- Leverages economies of scale for cost reduction
- Strengthened OCIO governance of procurement
- · Greater utilization of contracts for better pricing

POTENTIAL NEXT STEPS:

Develop IT Spending Governance Model

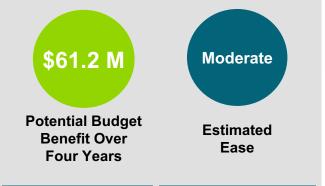
Implement agency reporting and auditing processes

Establish IT Spending Controls

5.0 Consolidate Common Technology (1/4)

DESCRIPTION

Implement a centralized enterprise approach to consolidate all future technology systems and services.



AUTHORIZATION

Executive

Legislature

Department

Leadership

LEVERS

Efficiency

Cost Savings

METHODOLOGY

- Performed comparative cost research using Iowa 2022 IT expenditures data showing provider commonality for software solutions
- Conducted gap analysis of contractual and noncontractual transactions and estimated the potential savings from bundling to a single provider and eliminating other similar service providers to attain cost savings
- Analysis results identified a potential 21% saving from bundling with one provider = \$15.3 M (figure reflects a 50% reduction of total amount spent on other providers (actual savings will be negotiated and could be more or less, depending on the agreements made)

	NEXT STEPS
Timeline	Q1 2023 – Q1 2027
	 Conduct statewide IT asset inventory to identify and prioritize common technology needs across all departments
Next Steps	Define department requirements and Current State technical landscape
	 Align and analyze requirements against market
	 Select/procure common solution
	Remediate legacy data
	 Implement migration and integration
	OCIO PMO
Bacouroca 8	Shared governance group
Resources & Responsibilities	 Department business/product owners
	 Legacy technical staff (developers, administrators, and support)

CONSIDERATIONS

- Implementation costs will include orchestration, coordination, change management, and implementation support
- · Significant maintenance and operational efficiencies gained
- Cross-department collaboration better aligning and equipping of IT professionals to meet future technology needs
- Demonstrable improvements to the operation of state government as enabled by innovative redeployment of IT assets
- Potential outsourcing of implementation/ maintenance of common technology platforms and services may increase cost savings in some cases

5.0 Consolidate Common Technology (2/4)

This graph displays IT Vendor expenditures tied to negotiated (Pre-Negotiated Contracts) and other undefined purchasing; 13% of total payments are outside of the Pre-Negotiated Contracts spend category. There is significant opportunity to reduce the \$17M in decentralized IT spend, resulting in efficiencies on contracts and the administrative cost surrounding contracts.

	Total Vendor IT S	pend
\$120,000,000.00		\$113,667,051
\$100,000,000.00		
\$80,000,000.00		
\$60,000,000.00 —		
\$40,000,000.00		
\$20,000,000.00	\$17,285,569	
\$		
Ÿ	Decentralized IT Spend	Pre-Negotiated Contracts

The column headings represent spending classifications – everything with "Pre-Negotiated Contracts" is spending tied to the negotiated contract, whereas anything with "Decentralized IT Spend" is spend that could have been tied to the negotiated contract or occurred outside of the negotiated contract but is unknown as the agency didn't have a purchase order in the system when OCIO received the

38

5.0 Consolidate Common Technology (3/4)

This slide continues to build further on showing the source data for findings related to savings for common IT software and services. By using prenegotiated contracts the State will receive a lower cost for services through volume purchasing. Resulting in consistency in services and competitive reductions.

Legal Name	Decentralized IT Spend	Pre-Negotiated Contracts	Grand Total
Insight Public Sector	\$3,481,237	\$40,435,676	\$43,916,913
Sirius Computer Systems	\$3,717,842	\$6,073,557	\$9,791,399
International Business M	\$121,768	\$7,729,163	\$7,850,931
Carahsoft Technology Cor	\$142,962	\$4,064,863	\$4,207,825
One Neck IT Solutions LLC	\$940,353	\$2,711,768	\$3,652,121
DLT Solutions LLC	\$6,411	\$2,911,607	\$2,918,018
CGI Technologies & Solutions LLC	\$730,033	\$1,595,149	\$2,325,182
TOTAL	\$9,140,607	\$65,521,783	\$74,662,390
Percentage	12.45%	87.76%	

50% Savings \$ 15,372,737.92

The column headings represent spending classifications – everything with "Pre-Negotiated Contracts" is spending tied to the negotiated contract, whereas anything with "Decentralized IT Spend" is spend that could have been tied to the negotiated contract or occurred outside of the negotiated contract but is unknown as the agency didn't have a purchase order in the system when OCIO received the

invoice 39

5.0 Consolidate Common Technology: OCIO Waivers (4/4)

40 waivers approved by OCIO since 2009 grant exceptions for purchases and IT oversight policies across the five main categories below. Waivers were most often approved for DHHS, DOE, and DAS. We recommend the waiver process be replaced with a specific use case process, resulting in a lower number of waivers and increased savings across departments.



Computer Purchases

- **21 waivers** were approved for the purchase of desktop or laptop computers across 12 entities
- Purchases were approved from multiple vendors, including Dell, Apple, and Chromebook manufacturers



Contract Limits

- 8 waivers were approved to allow contract term extensions, particularly those beyond the default six-year limitation imposed by DAS Administrative Rule 11–118.11(3)
- Contract extensions were most often granted to OCIO and DHHS



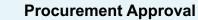
Applications & Software

- **5 waivers** were approved across 4 entities for the purchase of software that deviated from enterprise standards
- Purchases included Microsoft 365, security training, and web content management software



IT Services & Management

- 4 waivers were approved to modify oversight or regulation of technology services
- Approvals were granted to permit intradepartmental agreements for IT services or permit full compliance with divergent federal requirements (e.g., for Medicaid)



- 2 waivers were approved to modify procurement approval processes or policies set by OCIO
- Waivers focused on approval of systems purchases (for Iowa PBS) and requirements to use in-house vendors (IA Communications Network)

KEY TAKEAWAYS: OCIO WAIVERS

- 40 waivers were documented as approved across 19 current state departments, most often for computer purchases
- 70% of waivers were granted to just 7 agencies, primarily DHHS (8) and DOE (7)
- Excluding the 21 waivers for computer purchases, DHHS was granted the most waivers (6), primarily for contract limits

6.0 Recover Medicaid Matching Funds 6.1 Recover Medicaid Prescription Drug Rebates

DESCRIPTION

Recover additional Medicaid Federal Medical Assistance Percentage (FMAP) funds by allocating drug rebates to prior periods to achieve a funding opportunity of ~\$3 million.



LEVERSAUTHORIZATIONImage: Cost SavingsImage: Cost SavingsImage:

METHODOLOGY

- The Medicaid Program pays claims for prescription drugs and subsequently receives manufacturer rebates
- Iowa Medicaid reports and returns the federal share of drug rebates at the current quarter FMAP rate, rather than at the FMAP rate in effect when the drugs were purchased
- By analyzing data from the State's CMS 64 federal expenditure reports for Medicaid fee-for-service (FFS), and using a CMS approved allocation method, rebates can be allocated to the prior period FMAP rates for eight federal fiscal quarters resulting in the opportunity to recover \$100K in state funds on FFS claims
- Managed care drug spending is 35 times greater than fee for service and is estimated that allocating rebates to prior period FMAP will create a one-time savings with a most likely benefit of \$3 million in state funds

NEXT STEPS • ASAP - 12/31/22 Timeline • Note: Rebates are subject to a two-year filing time requirement **Pre-Legislation** Claims are filed timely to receive prior period adjustments Introduction Pendina Iowa Medicaid uses the updated process and tool Legislative provided for CMS quarterly filing moving forward Approval Obtain additional managed care data Resources & · Identify appropriate internal personnel or third party Responsibilities responsible for CMS-64 filings and determine path forward for correcting the filing methodology

CONSIDERATIONS

- The Guidehouse team has built a tool to capture and link together CMS reporting forms and data to (1) recover fee for service prior period drug rebates identified in this opportunity and (2) leave with Iowa Medicaid Finance to use in perpetuity
- FFS drug rebate payments from Iowa Medicaid to CMS for the eight quarters in federal fiscal years (FFYs) 2021 and 2022 totaled \$17.6M, with the opportunity to recover \$100,000, or 0.6%
- lowa patient-level Medicaid claims and encounter data is needed to validate the managed care opportunity, for which drug rebate payments to CMS over the same eight quarters in FFYs 2021 and 2022 totaled \$626.8M.
- Drug rebate claiming at the correct FMAP rate creates a one-time savings, creates better alignment of state drug costs with drug rebates
- · Administrative time and effort is required to correctly re-file CMS 64 reports

6.0 Recover Medicaid Matching Funds 6.2 Additional Medicaid Funding

DESCRIPTION

Analyze historical Medicaid fee-for-service (FFS) claims and managed care organizations (MCO) encounter data to identify costs eligible for claiming Medicaid services to realize full federal reimbursement.



METHODOLOGY

- Additional Medicaid funding services qualify for enhanced FMAP of 90%
- Review of certified Q3 Federal FY22 (quarter ending 6/30/2022) CMS-64 federal expenditure data for Iowa and the MCO ratios developed in similar projects indicate that there are additional Medicaid claims eligible for enhanced FMAP
- Evaluation of expenditures eligible to earn the 90% FMAP rate could yield an estimated \$2.5 million through re-filing eight federal fiscal quarters with the federal government and an incremental increase annually estimated at \$300 thousand based on initial analysis, with combined one-time and recurring savings of \$3.4M over four years

NEXT STEPS

Timeline	 January 2023 – 60-90 days following start date
Pre-Legislation Introduction	None identified
Pending Legislative Approval	 DHHS uses the updated methodology to earn additional Medicaid FMAP on all eligible costs going forward
Resources & Responsibilities	 Identify appropriate internal personnel who can provide necessary claims and encounter data Identify appropriate internal and third-party individuals responsible for filing claims adjustment and determine strategy for adjusting claiming methodology going forward

CONSIDERATIONS

- Iowa patient-level Medicaid claims and encounter data is needed to validate the current estimate, which is based on small set of Iowa fee for service claims data and experience in other states
- Savings identified are based on the re-filing eight federal fiscal quarters and are captured when the State refiles expenditures on the CMS 64 report, which requires administrative effort
- Iowa will need to work with MCO actuaries to refine rate cells and ensure a higher percentage is built into managed care rates moving forward
- Captures comprehensive claiming of additional Medicaid services and full federal reimbursement

7.0 DOC Medical Costs Capture: Prior to and Upon Release

DESCRIPTION

Eleven states are seeking Sec. 1115 waivers from the Centers for Medicare & Medicaid Services (CMS) for coverage of medical, behavioral health, and pharmacy costs for inmates in the 30-day period prior to and 30 days upon release. If Iowa secured this waiver, it could receive its Federal Medical Assistance Percentage (FMAP) federal share for eligible medical costs for that period.



METHODOLOGY

- Iowa can design and submit to CMS an application for a Section 1115 Demonstration waiver that, if approved, would capture Iowa's FMAP percentage (64.13% projected for FY24 without COVID add-on) for medical, pharmaceutical, and behavioral health costs for inmates in the period 30 days prior to release
- CMS is considering 11 such waiver requests that have been filed*
- As a demonstration waiver, Iowa has flexibility on what costs it wishes to include in the waiver. Some states have also sought similar costs in the 30-day period post release
- 1115 Waivers require public hearing, notice and comment prior to submission. Approval could take up to one year after CMS determination of completeness of lowa's waiver application

NEXT STEPS

Timeline	 Jan. – Mar. 2023 thru Oct. – Dec. 2023 (estimate)
Pre-Legislation Introduction	• Pre-submission requirements are governed by federal regulations and include: (i) two public hearings held at least 20 days prior to submitting application; (ii) opportunity for notice and 30 days public comment; (iii) preparation of a waiver application that includes summary of all public input and budget neutrality calculation by actuary
Pending Legislative Approval	 CMS will determine completeness and potentially hold federal notice and comment period
Resources & Responsibilities	 Identification of person(s) within Iowa HHS and Iowa Medicaid to lead waiver application process. DOC to support

CONSIDERATIONS

- The principal risk of the effort to secure federal funding is approval by CMS. To date, CMS is considering these waivers but has not yet issued an approval
- Implementation Costs consist of staff time at both Medicaid and DOC to undertake required public transparency
 requirements, collect all needed supporting DOC medical cost data, and prepare application. In addition, there will be
 cost of preparing required budget neutrality calculation for waiver by Iowa Medicaid actuary
- The 64.1% of Medicaid costs represents the capture of Iowa's FMAP federal share of eligible inmate medical expenses (acute care, labs, diagnostic, pharmacy, behavioral health) for the 30-day period prior to release and the 30-day supply of prescriptions provided at release, excluding inmate medical costs incurred in connection with inpatient admissions for more than 24 hours, which are already claimed
- There is a cost associated with applying for 1115 Waivers due to an evaluation and annual reporting component

*Note: Arizona, California, Kentucky, Massachusetts, Montana, New Jersey New York, Oregon, Utah, Vermont, and Washington recently shared their Section 1115 <u>demonstration requests with CMS</u>.

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8.0 Community Based Corrections

DESCRIPTION

Community Based Corrections (CBC) is broken into eight judicial districts and are majority funded through a General Fund appropriation (\$115 million in 2021) in which human capital account for 88% of actual costs reported. If CBCs are centralized, cost savings can be realized in personnel, operations, facilities reduction and reduction in recidivism.



METHODOLOGY

- CBC Districts receive most revenue from General Fund appropriations, but only report back to DOM actuals across broad fund categories. As such, the Guidehouse team reviewed actual expenditures to determine what efficiencies could be realized as a result of alignment (operations, professional services, procurement) and estimate a 20% cost savings per year once absorbed, or \$1.3 million
- Consistent application of standards across CBCs is projected save \$1.3 million per year
- DOC projects saving \$400,000 to operations by reducing the parole eligible inmate backlog in state prisons

	NEXT STEPS
Timeline	 Effective date to be established by legislature in bill
Pre-Legislation Introduction	None identified
Pending Legislative Approval	 Legislative action (Iowa Code §905.1) to centralize authority over CBCs to DOC
	 Reevaluate job classifications of CBC personnel to align with DOC model
	 Retrain and onboard CBC staff to DAS accounting and procurement
	 DAS lead the integration and training of CBC finance staff,
Resources &	 DAS review CBC position classification
Responsibilities	 DOC and DAS lead facility evaluation
	 DOC review residential facility policy and capacity to reduce parole backlog

CONSIDERATIONS

- CBC residential facilities currently have \$8.2 million in deferred maintenance costs
- Each CBC utilizes its own finance and procurement systems; centralization will add time / costs to the transition
- The full scope of avoidable costs and operational efficiencies across CBCs could be understated due to lack of financial oversight and the use of state-wide procurement contracts
- Reduction in recidivism through program reinvestment and policy will reduce costs over time and is estimated at a savings of \$3.3 million over five years

9.0 Prison Industries Land Sales

DESCRIPTION

Sale of state farmland owned by DOC and DHHS, and managed by Iowa Prison Industries (IPI) to capture one-time revenue to the State to help transition CBC infrastructure to DOC.



Efficiency

Cost Savings

Executive

Legislature

Department

Leadership

METHODOLOGY

- · Met with DOC leadership and IPI Director to understand current use of land owned by the State and the impact considerations
- Based on the current inventory and accompanying notes provided by Iowa Prison Industries (IPI), Guidehouse built an inventory of sellable land that includes operating and rented land
- Guidehouse conducted calculations to capture estimate price of each land type (crop acres vs. nontillable acres) using average value by County and region from ISU 2021 Iowa Farmland Value Survey
- Guidehouse built three calculation scenarios and used the average of the three scenarios to determine the most likely budget benefit for a one-time sale of existing DOC and DHHS property after reducing the total benefit by 9% for valuation considerations

NEXT STEPS							
Timeline	January 2023 – December 2026						
Pre-Legislation Introduction	 IPI confirm acreage and boundaries of operating farmland and pastureland that can be auctioned that incorporates necessary security boundary around the institutions Confirm assessed value of sellable land 						
Pending Legislative Approval	 Gain Board approval to move forward with assessment and potential sale of identified land Develop transition plans for impacted IPI staff and other impacted stakeholders (i.e., DNR and private nonprofits) Identify timeline for sale of each property Execute sale of properties 						
Resources & Responsibilities	 IPI Director DOC budget analyst DOC Board and leadership DHHS Director Land auctioneer, assessor 						

CONSIDERATIONS

- Sale of real estate, including farmland is subject to the approval of the DOC Board (lowa Code §904.317). Additionally, the Governor, chairpersons, and ranking members of the House and Senate Appropriations Committees plus chairs and ranking members of the Justice System Appropriations Subcommittee must be notified before any farm operations is phased out (lowa Code §904.706).
- IPI rents out farmland and uses a competitive bid process for leases every three years, and farms are rented on a staggered schedule. IPI rents farms land to private farmers, other state agencies (DNR) and private nonprofits.
- · Inmates employed have declined over the years given the increased technical requirements for farm operations and advanced machinery used. For CY2020, only 8.36 inmates were employed (FTE), a 28% decrease from the year prior. To be eligible for the program, an inmate must be low risk, and this also leads to high turnover as this population is often eligible for parole.
- As of CY2020, IPI employs 7.35 FTEs to support farm operations and would need to be reassigned if operations cease.
- Farmland value may continue to appreciate over time leading to additional revenue during a future sale.
- Revenue from sale can help fund CBC transition costs.
- IPI does not receive GF appropriation for IPI farm operations. IPI Farms reported a \$253,993 loss on revenues of \$1,861,524 in CY 2020. FY21 actuals show that the Revolving Farm Fund received \$1.69 million in revenue from rents and leases, which will be removed if land is sold.
- DHHS owns 3 properties valued at \$8.3M of the total \$32.7M budget benefit.

9.0 Prison Industry Land Sales

DOC and DHHS own over 4,700 acres of farmland across the State, of which, 4,073 can be sold within the next three years to generate an estimated \$32.7 million in receipts to help fund other operations, included CBC transition costs.

	E	quation for E	stimated Tota	I Budget Ben	efit = (total ad	creage of land	d x cost per a	cre) – 9% of ı	eduction rate)	
	Anamosa	Fort Madison – Farm #1	Fort Madison – Farm #3	Newton	Mitchellville	Rockwell City	Clarinda	Eldora (DHHS)	Independence (DHHS)	Woodward (DHHS)	Total ¹
Total Acres – Cropland	696.2	-	316.4	113.3	75.7	98.1 ³	-	-	-	0.0	1,299.6
Total Acres - Nontillable	548.6 ¹	32.5	215.4	131.4 ²	21.9	2.1	28.0	65.3	8.9	188.7	1,242.8
Rented Acres – Cropland	-	-	-	799.5	-	-	-	220.8	68.0	442.4 ⁵	1,530.6
Rented Acres – Nontillable	-	-	-	-	-	_4	-	-	-	-	-
Total Sellable Acres – All Types⁰	1244.7	32.5	531.9	1044.1	97.5	100.2	28.0	286.1	77.0	631.1	4,073.0
Total Value Model #1	\$9,517,887	\$126,243	\$3,526,930	\$9,553,866	\$872,755	\$1,176,113	\$112,781	\$2,681,935	\$780,846	\$5,234,705	\$33,584,061
Total Value Model #2	\$11,192,127	\$126,243	\$3,987,969	\$10,842,683	\$942,977	\$1,178,663	\$112,781	\$2,757,214	\$840,295	\$5,757,156	\$37,738,108
Total Value Model #3	\$10,020,864	\$138,192	\$4,410,574	\$10,636,894	\$928,551	\$1,091,779	\$119,253	\$2,715,498	\$789,057	\$5,687,425	\$36,538,087
Average across all 3 Scenarios	\$10,243,626	\$130,226	\$3,975,158	\$10,344,481	\$914,761	\$1,148,852	\$114,938	\$2,718,216	\$803,399	\$5,559,762	\$39,953,419
Total Benefit w/ 9% Reduction ⁷	\$9,321,700	\$118,506	\$3,617,393	\$9,413,478	\$832,433	\$1,045,455	\$14,594	\$2,473,576	\$731,093	\$5,059,383	\$32,717,611

DETERMINATION ASSUMPTIONS

• Used 9.0% reduction rate applied to the total benefit calculation to capture error rate associated with farmland value survey since the survey is based on opinion from ISU farmland survey. This is consistent methodology as used by LSA's 2013 financial analysis of DOC and DHHS farmland.

• Gross receipts do not include costs associated with the sale of the land to include, but not limited to realtor commissions, survey costs, advertising, and legal and administrative costs incurred by the State. Also, calculations do not include the value of other assets on the farms such as heavy equipment, livestock and others.

• Total benefit analysis assumes that DHHS is willing to sell land as one-time benefit as well as the State is willing to end leases at the end of the three-year lease term. Benefits expected to be fully realized by year four due to staggered leases.

• Farm operations provide an opportunity for inmates and the Department to meet Iowa's Hard Labor Law (Iowa Code §904.317), although this opportunity has decreased in popularity in recent years.

¹Subtract 200 acres of pasture at Anamosa to provide buffer zone around the prison and land for potential construction

²Subtract 200 acres of pasture at Newton for a buffer zone

³Subtract 50 acres of crop ground at Rockwell City for a buffer zone

⁴No land under the control of the DNR, such as Rockwell City, is included in the acreage amount; subtract ten rented acres of

pasture at Rockwell City due to the long-term lease arrangements currently in place

⁵Subtract 200 rented acres of crop at Woodward for a buffer zone

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⁶Totals are rounded from actual amounts and may not equal the sum of the rounded amounts from the other columns

10.0 DOM Governance and Operating Model

An analysis of current processes within DOM and leading practice benchmarking revealed four key recommendations that will increase governance and centralize the DOM operating model.

10.1 ESTABLISH Performance Results Office

The Department of Management should establish a Performance Results Office to manage the people, processes, and systems of any transformational changes across the State

Key Elements: Proposed Governance Structure, Alignment Project Manager, Lean Prioritization

10.2 STRENGTHEN STATE BUDGET OPERATIONS

A collective state-wide focus on mitigating financial risks through budget accountability, capturing cost saving opportunities, and program oversight will further lowa's ability to serve residents and manage future challenges

Key Elements: Budget Oversight, Risk Mitigation, Business Case Template, Program Assessment

10.3 CONDUCT OPERATIONAL REVIEWS:

The Department of Management should be responsible conducting quarterly operational reviews with the Governor to review the overall status of the State

Key Elements: Conduct Operational Reviews

10.4 ENHANCE FEDERAL BLOCK GRANT MANAGEMENT

Block grants are federal funds administered by the state (or local government) and are designed to provide funding for various services generally with broad flexibility in determining how funds are used at the state and/or local level. Iowa should enhance practices to proactively manage annual block grant planning and recommended spending (block grants total over \$500M for FY 2023)

Key Elements: Evaluate and plan block grant budgets

IMPLEMENTATION

- 1. Establish Governance Model and Internal Transformation Team
- 2. Assign Alignment Project Manager
- 3. Reestablish Regular department CFO Meetings
- 4. Review and update risk management operations and budget management compliance
- 5. Develop a standardized template and process to propose and approve projects and programs, both enterprise wide and within specific agencies
- 6. Develop and formalize ongoing processes to evaluate programs to ensure efficacy and make necessary adaptations on an ongoing basis
- 7. Create Formal Lean Initiative Prioritization model
- 8. Ensure alignment between Lean initiatives and regular program reviews
- 9. Identify key metrics for the State and build out Governor's Scoreboard
- 10. Facilitate Quarterly Operational Reviews
- 11. Evaluate current block grant funding and uses
- 12. Identify if any block grant funding could be used to supplement General Fund resources
- 13. Formalize process for evaluating block grant plans and recommended appropriations annually

10.0 DOM Governance and Operating Model 10.1 Establish Performance Results Office

OPPORTUNITY AND RECOMMENDATION:

- To ensure the proposed alignment activities are successful at the department level, state leadership must establish a Performance Results Office to provide oversight, assistance, and transparency
- The Performance Results Office will execute Lean initiatives across departments and prioritize projects within departments

BENEFITS:

- Establishes a central office and point of contact to direct all transformation activities
- Serves as an intermediary between IGOV and the impacted departments to promote transparency and ensure deadlines are being met
- Serves as a Project Management Office (PMO) to assist with troubleshooting and should quickly escalate issues as they arise

ELEMENTS:	OVERVIEW:
Governance Model	The Performance Results Office will have delegated decision- making authority and will work with departments to carry out IGOV directives
Alignment Project Manager	The Alignment Project Manager will serve as the point of contact within the Performance Results Office for departments to work with to execute all alignment activities
Lean Initiative Prioritization Model	DOM must build a robust process to identify, evaluate, and select those projects which will drive significant cost savings aligned with the Governor's vision and strategic priorities

10.0 DOM Governance and Operating Model 10.2 Strengthen State Budget Operations

OPPORTUNITY AND RECOMMENDATION:

 DOM has an opportunity to implement stronger measures to track a more accurate and complete picture of the state budget to quickly locate funding gaps or program inefficiencies

BENEFITS:

- Promotes transparency and insight into all department activities
- Holds departments accountable on program management and promotes better stewardship of taxpayer funded initiatives
- Provides opportunities to utilize federal funds to accomplish department goals

ELEMENTS:	OVERVIEW:
Key State Budget Activities	 Conduct regular assessments in the following three areas: Revenue Block Grants Staffing and Salaries
Business Case Development	Develop a standardized template and process to propose and approve projects and programs, both enterprise wide and within specific agencies
Regular Program Assessments	Develop and formalize ongoing processes to evaluate programs to ensure efficacy and make necessary adaptations on an ongoing basis
Risk Management	Risk management evaluations can reduce the risk of fraud, mismanagement of funds, and prepare for economic uncertainty. Department risk evaluations should be conducted to protect the integrity of the state budget.
Budget Management	Budget compliance must be enforced at the department level. Lack of oversight may result in the inability of the State to adapt to a change in the needs of departments or constituents.
Regular Department CFO Meetings	Re-establish regular meetings with department CFOs.

10.0 DOM Governance and Operating Model 10.3 Conduct Quarterly Operational Reviews

OPPORTUNITY AND RECOMMENDATION:

- Operational reviews provide the Governor with more frequent insight into departments' operational plans and opportunities to improve
- Reviews should be conducted with individuals from the Department of Management, Governor's Office (i.e., COO), and department leadership
- Quarterly meetings are recommended, but some departments may need more frequent meetings due to varying needs or challenges

BENEFITS:

- Establish ongoing assessment to determine the suitability of departments' operational plan, identify opportunities for improvement, and coordinate various performance improvement initiatives
- Promote accountability and adherence to agreed upon key performance indicators (KPIs) or department goals
- Ensure that progress is being made on operational objectives which support the achievement of department-wide and state-wide strategic goals and objectives
- Enable departments to focus on most impactful initiatives that solve most pressing challenges

EXAMPLE METRIC DASHBOARD

Governor's Dashboard of Metrics

Report Freq.	Metric Name	Latest Update	Current Value	OK Current Rank	Change in Rank	∆ Jan- 19 to Present	QOQ ∆	ΥΟΥ Δ	U.S. Avg.	Top Ten Threshold
М	Offender Recidivism	Oct-22	16.5%	1st	- 0	-9 ppts	-0.8 ppts	-3.5 ppts	33.5%	24.0%
М	Unencumbered Funds & State Reserves	Jul-22	\$2.760 billion 45.4% of total expenditures	3rd	^1	511%		51.2%	25% of expenditures	37.5% of expenditures
Y	Structurally Deficient Bridges	Jul-22	0.70%	5th	÷ 2	-1.26 ppts		-0.29 ppts	4.55%	1.14%
Q	Energy Affordability: Retail Price per Kilowatt Hour	2022 Q2	9.90¢	15th	₹-5	30.1%	11.2%	28.7%	12.89 cents per kilowatt hour	9.65 cents per kilowatt hour
Q	Opioid-related Drug Deaths Rate of Oklahomans	2022 Q1	12.24 per 100,000	16th	× -15	68.9%	21.1%	56.7%	20.9 per 100,000	9.4 per 100,000
М	Unemployment Rate	Oct-22	3.4%	21st	₹-2	-1 ppts	0.4 ppts	0.7 ppts	3.7%	2.7%
М	Juvenile Custody Rate (per 100,000 Children)	Dec-21	48 per 100,000	24th	— o	-27.46%	-0.22%	-8.05%	50 per 100,000	26 per 100,000
Y	Oklahomans with Reliable Broadband Access	Feb-21	80.7%	26th	▲ 23	2.7 ppts		0 ppts	93.0%	99.0%
	Freq. M M Y Q Q Q M M	Freq. Metric Name M Offender Recidivism M Unencumbered Funds & State Reserves Y Structurally Deficient Bridges Q Energy Affordability: Retail Price per Kilowatt Hour Q Opioid-related Drug Deaths Rate of Oklahomans M Unemployment Rate M Juvenile (per 100,000 Children) Y Oklahomans with Reliable Broadband	Freq.Metric NameUpdateMOffender RecidivismOct-22MUnencumbered Funds & State ReservesJul-22MStructurally Deficient BridgesJul-22QStructurally Deficient BridgesJul-22QEnergy Affordability: Retail Price per Rate of Oklahomans2022 Q2QOpioid-related Drug Deaths Rate of Oklahomans2022 Q1MUnemployment Rate Oct-22Oct-22MJuvenile Custody Rate (per 100,000 Children)Dec-21YOklahomans With Reliable BroadbandFeb-21	Freq.Metric NameUpdateCurrent ValueMOffender RecidivismOct-2216.5%MUnencumbered Funds & State ReservesJul-22\$2.760 billion 45.4% of expendituresYStructurally Deficient BridgesJul-220.70%QEnergy Affordability: Retail Price per Kilowatt Hour2022 Q29.90¢QOpioid-related Drug Deaths Rate of Oklahomans2022 Q112.24 per 100,000MUnemployment Rate of OklahomansOct-223.4%MJuvenile Custody Rate (per 100,000 Children)Dec-2148 per 100,000YOklahomans With Reliable BroadbandFeb-2180.7%	Report Freq.Metric NameLatest UpdateCurrent ValueCurrent RankMOffender RecidivismOct-2216.5%1stMUnencumbered Funds & State ReservesJul-22\$2.760 billion 45.4% of total expenditures3rdYStructurally Deficient BridgesJul-220.70%5thQEnergy Affordability: Retail Price per Kilowatt Hour2022 Q29.90¢15thQOpioid-related Drug Deaths Rate of Oklahomans2022 Q112.24 per 100,00016thMUnemployment Rate of OklahomansOct-223.4%21stMOklahomans With Reliabele BroadbandDec-2148 per 100,00024th	Report Freq.Metric NameLatest UpdateCurrent ValueCurrent RankChange m RankMOffender RecidivismOct-2216.5%1st-0MUnencumbered Funds & State ReservesJul-22\$2.760 billion 45.4% of total expenditures3rd*1YStructurally Deficient BridgesJul-220.70%5th*2QEnergy Affordability: Retail Price per Kilowatt Hour2022 Q29.90¢15th*-5QOpioid-related Drug Deaths Rate of Oklahomans2022 Q112.24 per 100,00016th*-15MUnemployment RateOct-223.4%21st*-2MOpioid-related Drug Deaths Rate of OklahomansDec-2148 per 100,00024th-0YOklahomans With Reliable BroadbandFeb-2180.7%26th*-23	Report Freq.Metric NameLatest updateCurrent ValueCurrent RankCurrent In RankChange In Rank19 to presentMOffender RecidivismOct-2216.5%1st-0-9 pptsMUnencumbered Funds & State ReservesJul-22\$2.760 billion 45.4% of total expenditures3rd+1511%YStructurally Deficient BridgesJul-220.70%5th+21.26 pptsQEnergy Affordability: Retail Price per Kilowatt Hour2022 Q29.90¢15th*-530.1%QOpioid-related Drug Deaths Rate of Oklahomans2022 Q112.24 per 100,00016th*-1568.9%MUnemployment Rate of OklahomansOct-223.4%21st*-2-1 pptsMOklahomans YWith Reliable BroadbandDec-2148 per 100,00024th-0-27.46%	Report Freq.Metric NameLatest UpdateCurrent ValueCurrent RankCurrent RankCurrent Present9 to presentQOQ AMOffender RecidivismOct-2216.5%1st-0-9 ppts-0.8 pptsMUnencumbered Funds & State ReservesJul-22\$2.760 billion 45.4% of total expenditures3rd+1511%VStructurally Deficient BridgesJul-220.70%5th+2-1.26 pptsQEnergy Affordability: Retail Price per Rate of Oklahomans2022 Q29.90¢15th*-530.1%11.2%QOpioid-related Drug Deaths Rate of Oklahomans2022 Q112.24 per 100,00016th*-1568.9%21.1%MUnemployment Rate of OklahomansOct-223.4%21st*-2-1 ppts0.4 pptsMOpioid-related Drug Deaths Rate of OklahomansDec-2148 per 100,00024th-0-27.46%-0.22%VOklahomans With Reliable BroadbandFeb-2180.7%26th*-232.7 ppts2.7 ppts	Report Preq.Metric NameLatest updateCurrent ValueCurrent RankCharge In RankP to presentQOQ AVOY AMOffender RecidivismOct-2216.5%1st-0-9 ppts-0.8 ppts-3.5 pptsMUnencumbered Funds & State ReservesJul-22\$2.760 billion 45.4% of total expenditures3rd+1511%-09 pts-0.8 ppts-3.5 pptsYUnencumbered Funds & State ReservesJul-22\$2.760 billion 45.4% of total expenditures3rd+1511%-09000	Report Preq.Metric NameLatest updateCurrent ValueCurrent Value RankChange n Rank $pe to present$ QQAVOYAU.S. Avg.MOffender RecidivismOct-2216.5%1st -0 -9 ppts-0.8 ppts-3.5 ppts33.5%MUnencumbered Funds & State Reserves $3ul-22$ $$2.760$ billion total expenditures $3rd$ -1 511% 512% $$1.2\%$ 25% of expendituresYStructurally Deficient Bridges $3ul-22$ 0.70% $5th$ -2 1.26 ppts 0.29 ppts 4.55% QEnergy Affordability: Rate of Oklahomans 2022 9.90ϕ $15th$ -2 30.1% 11.2% 28.7% 12.89 cents per kilowatt hourQOpioid-related Drug Deaths Rate of Oklahomans 2022 12.24 per $100,000$ $16th$ 5 56.9% 21.1% 56.7% 20.9 per $100,000$ MUnemployment Rate $oct-22$ 3.4% $21st$ 2 -1 ppts 0.4 ppts 0.7 ppts 3.7% MUnemployment Rate $oct-22$ 3.4% $21st$ 2 -1 ppts 0.4 ppts 0.7 ppts 3.7% MUnemployment Rate $oct-22$ 3.4% $21st$ 2 -1 ppts 0.4 ppts 0.7 ppts 3.7% MUnemployment Rate $oct-22$ 3.4% $21st$ 2 -1 ppts 0.4 ppts 0.7% 50

10.0 DOM Governance and Operating Model 10.4 Enhance Federal Block Grant Management

OPPORTUNITY AND RECOMMENDATION:

Advance and enhance practices to proactively manage annual block grant planning and recommended spending to:

- Leverage the flexibility of federal block grants to meet emerging issues
- Evaluate and plan block grant budgets to support executive priorities such as childcare capacity building, workforce development, and the most needed services for lowans
- Evaluate opportunities to leverage block grant funding in lieu of new state funding
- Assure lowa Code requirements are met

BENEFITS:

- Block grants are designed with broad flexibility in determining how funds are used at the state and/or local level.
- Able to increase savings for taxpayers, by fully leveraging block grants to support state needs

BLOCK GRANT	PURPOSE	BUDGETED SFY23
Substance Abuse Prevention and Treatment Block Grant	Grants to plan, implement, and evaluate activities that prevent and treat substance abuse and promote public health	\$ 36,148,355
Mental Health Block Grant	Comprehensive community-based mental health services for adults with serious mental illnesses and children with serious emotional disturbances, and support to monitor progress in implementing a comprehensive, community-based mental health system	\$ 10,727,609
Social Services Block Grant Program	Services to reduce dependency and promote self-sufficiency; protect children and adults from neglect, abuse, and exploitation; and help individuals who are unable to take care of themselves to stay in their homes or to find the best institutional arrangements	\$ 15,348,310
Temporary Assistance to Needy Families	Flexibility in programs to help low-income families with children achieve economic self- sufficiency, including cash assistance payments and a wide range of services	\$ 114,398,074
Child Care and Development Fund	Support for paying for childcare, childcare licensing, quality improvement systems to help programs meet higher standards, and training and education for childcare workers	\$ 198,659,103
Community Development Block Grant Program	Housing, a suitable living environment, and economic opportunities principally for low- and moderate-income persons	\$ 61,260,987
Community Services Block Grant	Services that alleviate the causes and conditions of poverty in under resourced communities	\$ 9,433,057
Low Income Home Energy Assistance Program	Assistance with energy costs for families, including assistance to reduce costs associated with home energy bills, energy crises, weatherization, and minor energy-related home repairs	\$ 70,140,334
Maternal and Child Health Services Block Grant	Supports and promotes development and coordination of systems of care for the maternal and child health population, particularly vulnerable populations who do not have access to adequate health care	\$ 4,901,441
Specialty Crop Block Grant Program - Farm Bill	U.S. Department of Agriculture funding to enhance the competitiveness of specialty crops (e.g., fruits, vegetables, tree nuts, dried fruits, etc.)	\$ 390,000
	Total	\$ 521,407,270

SECTION V Future State Departments

Department of Administrative Services



Department Head: Adam Steen, Director

Alignment Overview: The Department of Administrative Services (DAS) is assuming oversight of the State Museum, State Archives, and State Records divisions from the Department of Cultural Affairs (DCA), and the State Library from the Department of Education (DOE). This alignment is intended to streamline service delivery, HR, and finance functions, as well as align physical assets management with the State's real estate management bureau. DAS is also pursuing greater centralization of processes across the State.

KEY CHANGE	RATIONALE AND BENEFITS
Align Functions	
Align DCA: State Museum, State Archives, and State Records <i>(Iowa Code Ch.</i> <i>303)</i>	 Leverages DAS's property management strengths to improve operations across historic sites and the museum Integrates staff to promote collaboration and alignment around grant management, fundraising, and membership
Align DOE: State Library to DAS <i>(lowa Code</i> §256.51)	 Leverages DAS's existing management capabilities that are employed at the capitol complex Expands upon the human resources and accounting support that State Library already receives from DAS

\$0.0 M TOTAL BUDGET BENEFIT



PERSONNEL: \$0

Reducing 2 unfunded positions will result in an estimated cost avoidance of \$90.6k based on the minimum base salary for these positions





REAL ESTATE: \$0

There is no potential benefit to space consolidation as DAS usage of 90 SF/FTE is lower than benchmark

Iowa Department of Corrections



Department Head: Dr. Beth Skinner, Director

Alignment Overview: The lowa DOC aims to establish greater accountability of Community Based Corrections (CBC) initiatives spread across eight regions. Currently, the CBCs do not report to the DOC as they are under district boards nor utilize lowa procurement or accounting platforms. Additionally, the state pays salaries, benefits, and assumes tort liability for the CBCs. Alignment can bring greater operational oversight and uniform sentencing to CBCs eliminating waste and unequal justice.



RATIONALE AND BENEFITS

Align Entity

Align Community Based Corrections to DOC (*Iowa Code Ch. 905*)

- Increases oversights to drive efficiencies, cost savings, enhanced public safety, and equal justice
- Leverages redundant positions across CBCs to support treatment or other needed roles
- Brings uniformity to treatment policies that have shown
 improvement to recidivism rates across the country
- Establishes control of confinement policy to help manage budget and costs
- Allows for aligned classification of current employees with DOC
- Enables a state-wide cohesive strategy which in other states like Oklahoma, South Carolina and Florida has led to lower recidivism rates

\$25.2 M TOTAL BUDGET BENEFIT



PERSONNEL: \$0 Reducing 4 unfunded positions will result in an estimated cost avoidance of \$236k based on the minimum base salary for these positions





REAL ESTATE: \$25.2 M*

Reduction of Des Moines office space into a single floor of Jesse Parker; Sale of state farmland owned by DOC and DHHS, and managed by Iowa Prison Industries, to capture one-time revenue to the State

Iowa Department of Education



Department Head: Dr. Ann Lebo, Director

Alignment Overview: Alignment efforts impacting DOE aim to streamline education-related services. Moving key entities under the DOE will simplify how stakeholders (e.g., students, educators, parents) engage with public education and create needed efficiencies. Similarly, moving workforce programs out of the DOE will enable a full-service workforce development department that minimizes roadblocks for stakeholders in need of these programs.

KEY CHANGE	RATIONALE AND BENEFITS
Align Entity	
Align BOEE to DOE (<i>Iowa Code Ch. 272)</i>	 Creates operational efficiencies and a one-stop shop tor lowa educators Previously part of DOE, BOEE's transition back will face few obstacles
Align CSAC to DOE (<i>Iowa Code</i> §261.3)	 Streamlines college resources for K - 12, allowing the DOE to serve the full continuum of education Promotes collaboration on college and career transition work and data reporting Aligns to leading state in higher education like Florida, which houses its aid commission in the education agency
Align STEM Advisory Council to DOE <i>(EO 81)</i>	 Provides a foundation to scale innovative practices statewide and promote a culture of innovation across the department Aligns to leading states in their integration of STEM initiatives with the larger education agency
Align Functions	
Align ISD/IESBVI to DOE (Iowa Code §262.7 and Ch. 270)	 Ensures alignment of all K - 12 services and resources within DOE and enhances specialty teacher training

\$1.8 M TOTAL BUDGET BENEFIT



PERSONNEL: \$417.5 K In addition to the budget benefit of the 6 funded positions the 2 unfunded positions will result in an estimated cost avoidance of \$131k based on the minimum base salary for these positions

8 POSITION REDUCTION Reduces positions by 8 total. Su

Reduces positions by 8 total. Six of these positions will have an impact on the budget



REAL ESTATE: \$1.4 M

Space optimization in the Grimes building would allow cancellation of CSAC and BOEE leases

Homeland Security and Emergency Management



Department Head: John Benson, Director

Alignment Overview: Department of Homeland Security and Emergency Management (HSEM) oversees FEMA and federal grants to other agencies as well as provides support to local governments and citizens during disaster response. With this alignment disaster case management programs will transition over from DHHS, but no personnel will transition with this program. HSEM will also provide one liaison to DPS Intelligence Fusion Center.

KEY CHANGE	RATIONALE AND BENEFITS	\$0.0N	
Align Functions			
Align Iowa Individual Assistance Grant Program (IIAGP) & Disaster Case Management (DCM) to Homeland Security and Emergency Management (<i>Iowa Code §29C.20A &</i> 29C.20B)	 Movement of IIAGP and DCM to HSEMD enables the effective implementation of lessons learned from prior years Increases information sharing with the removal of existing limitations in place due to HHS requirements 		PERSON Reducing 23 result in an of \$1.7 M ba base salary REAL ES

L BUDGET BENEFIT

NNEL: **\$0** 23 unfunded positions will n estimated cost avoidance based on the minimum ry for these positions





STATE: **\$0**

There were not any real estate savings identified for DPD

Department of Health and Human Services



Department Head: Kelly Garcia, Director

Alignment Overview: The Department of Health and Human Services (HHS) was created to enhance and expand upon existing population health efforts and strategies to improve the quality of life for lowans. Additional alignment of departments to HHS aims to strengthen systems for disease prevention and treatment, social justice, and services through enhanced funding opportunities, shared services, and efficient operations.

KEY CHANGE	RATIONALE AND BENEFITS
Align Entity	
Align IDA to HHS <i>(lowa</i> Code Ch. 231)	 Facilitates better customer services to older lowans receiving social assistance and or aging at home Supports enhanced federal funding drawdown through Medicaid and potential to claim additional matching funds
Align DHR to HHS <i>(lowa</i> <i>Code 216A)</i>	 Creates a one-stop-shop for social assistance (e.g., LIHEAP, community action, etc.) Integrates DHR's language and cultural competency services into other social services Supports underrepresented communities by providing access to greater resources (e.g., federal refugee support funding) Aligns to leading practices across the country in which human rights education and advocacy are housed within a larger agency
Align Child Advocacy Board to HHS <i>(lowa Code</i> <i>§237.16)</i>	 Presents new opportunities for the Board to better evaluate HHS' child welfare and foster care work
Align Functions	
Align Early Childhood Iowa to HHS <i>(Iowa Code Ch.</i> 256I)	Aligns the expertise of ECI with the resources and infrastructure of a larger department
Align Volunteer Iowa to HHS (<i>Iowa Code Ch. 15H</i>)	Enables collaboration across DHHS-supported volunteer program to better reach target populations

\$15.5 M TOTAL BUDGET BENEFIT



PERSONNEL: \$6.4 M

In addition to the budget benefit of the 110 funded positions, the 159 unfunded positions will result in an estimated cost avoidance of \$9.8 M based on the minimum base salary for these positions



REAL ESTATE: \$9.1¹ M

All DHHS could be consolidated into the Lucas Building, contingent in part on consolidation and relocation actions by other agencies in that building; Sale of state farmland owned by HHS, and managed by IPI to capture one-time revenue to the State



Department of Inspections, Appeals, and Licensing



Department Head: Larry Johnson, Director

Alignment Overview: The Department of Inspections, Appeals, and Licensing (DIAL) is a multifaceted regulatory department charged with protecting the health, safety, and well-being of Iowans. Alignment will combine licensing, the Civil Rights Commission, the Division of Labor, and the Division of Workers' Compensation. This will provide the opportunity for one department to efficiently serve residents' and businesses' needs.



RATIONALE AND BENEFITS

Align Entity

Align Administrative Law Judges to DIAL (<i>lowa Code</i> §10A.801)	Improves resource management and increases retention
Align ICRC to DIAL (lowa Code Ch. 216)	 Aligns to leading states which do not maintain an independent entity solely for civil rights enforcement Increases access to non-lawyer investigators, hiring and IT Improves case response times
Align Functions	
Align Professional Licensing Bureau to DIAL (<i>Iowa Code §§542.4</i> , 542B.3, 542B.9, 543B.8, 543B.14, 544A.1, 544A.5, 544B.3, 544B.5, 544C.1, and 546.10)	Supports administrative efficiencies and improves customer service
Align Division of Labor to DIAL (<i>lowa Code</i> §§84A.1 and 84A.5 and <i>Ch.</i> 91)	 Streamlines licensing processes and standardizes State services across the State
Align Division of Workers' Compensation to DIAL (lowa Code §§84A.1 and 84A.5 and Ch. 86)	 Aligns the Division's operations with the State's primary licensing and regulatory department Allows IWD to focus on businesses and workforce needs
Align State Fire Marshal inspections to DIAL (<i>Iowa Code Ch. 100</i>)	 Streamlines licensing processes and standardizes services across the State
Align Department of Public Health licensing functions to DIAL <i>(lowa Code Ch. 147)</i>	 Streamlines licensing processes through unified oversight Supports administrative efficiencies and improves customer service

\$3.4 M TOTAL BUDGET BENEFIT



PERSONNEL: \$1.5 M

In addition to the budget benefit of the 20 funded positions, the 10 unfunded positions will result in an estimated cost avoidance of \$767k based on the minimum base salary for these positions



POSITION REDUCTION

Reducing positions by 20 funded positions and 10 unfunded positions



REAL ESTATE: \$1.9 M All DIAL could be consolidated into the

All DIAL could be consolidated into the same building

Department of Public Safety



Department Head: Stephan Bayens, Commissioner

Alignment Overview: The lowa Department of Public Safety (DPS) aims to provide administrative oversight over the majority of sworn peace officers at the state level and to align public safety initiatives for uniform application across lowa government. Proposed alignment will include HSEM providing a liaison to DPS to streamline intelligence sharing and collaboration on security initiatives. Motor Vehicle Enforcement (MVE) is proposed move to DPS to standardize the training of peace officers and increase the number of statewide peace officers available to the DPS, which is especially important in emergency situations. The Office of Drug Control Policy (ODCP) will unify policy goals for drug enforcement and additional federal grant capacity by aligning with DPS.

KEY CHANGE	RATIONALE AND BENEFITS
Align Entity	
Align ODCP into DPS (lowa Code §80E.1(3))	 Unifies policy goals for drug enforcement Alleviates ODCP staff from administrative burdens so they can focus on mission Aligns to leading states in which drug control is part of a larger entity
Align Function	
Align MVE to DPS (<i>lowa</i> <i>Code</i> §321.477)	 MVE officers are sworn and have police authority like the DPS. All sworn officers with policy authority should be under DPS. MVE officers would be available to help the DPS officers in emergency situations due to standardized training. MVE officers could more easily become troopers and vice versa, promoting retention.
Align HSEM: Send one liaison to DPS Fusion Center	 Increases coordination around overlapping intelligence sharing responsibilities to better align priorities and achieve safer outcomes for lowans

\$0.0 M TOTAL BUDGET BENEFIT



PERSONNEL: \$0 DPS did not identify any position reductions





REAL ESTATE: \$0

There were not any real estate savings identified for DPS

Department of Management



Department Head: Kraig Paulsen, Director

Alignment Overview: There are no proposed alignment changes for the Department of Management (DOM); however, an analysis of current processes within DOM revealed four key recommendations to help increase governance and centralize the DOM operating model. See slides 46 through 51.



RATIONALE AND BENEFITS

No key alignment changes proposed

\$2.8 M TOTAL BUDGET BENEFIT



PERSONNEL: \$2.8 M Reducing 31 funded positions will result in over \$2M estimated budget benefit based on the minimum base salary for these positions





REAL ESTATE: **\$0**

There were not any real estate savings identified for DOM

Department of Natural Resources



Department Head: Kayla Lyon, Director

Alignment Overview: There are no proposed alignment changes for the Department of Natural Resources (DNR).



RATIONALE AND BENEFITS

No key alignment changes proposed

\$2.0 M TOTAL BUDGET BENEFIT



PERSONNEL: \$0

Reducing 6 unfunded positions will result in an estimated cost avoidance of \$395K based on the minimum base salary for these positions

9 POSITION REDUCTION Reduces positions by 6

Reduces positions by 6 unfunded vacant positions, and outsources 3 positions



REAL ESTATE: \$2.0 M

Consolidation into fewer floors of the Wallace building will create an opportunity to merge operations of other agencies that may be spread across multiple facilities. Another option would be to reassess the viability of the Wallace Building.

Iowa Department of Revenue



Department Head: Kraig Paulsen, Director

Alignment Overview: The vision is to move Alcoholic Beverages Division (ABD) and Iowa Lottery (ILOT) to the Department of Revenue (DOR) wholly intact to create efficiencies between overlapping back-end functions while maintaining unique customer-facing processes to ensure credibility in the market and continued revenue growth.



RATIONALE AND BENEFITS

Align Entity

Align ABD to IDR (<i>Iowa Code Ch. 123 and</i> §546.9)	 Presents opportunity to focus ABD's efforts on core mission, data analytics, and financial management Brings together all major revenue generating agencies Aligns with other "control states" that locate their alcoholic beverage regulation within a larger department
Align Lottery to IDR (Iowa Code Ch. 99G)	 Brings together all major revenue generating agencies Presents efficiency opportunities related to compliance and accounting Lottery has previously been housed within DOR

\$1.9 M TOTAL BUDGET BENEFIT



PERSONNEL: \$1.9 M

In addition to the budget benefit of the 32 funded positions, the 4 unfunded positions will result in an estimated cost avoidance of \$242k based on the minimum base salary for these positions



61

Reduces positions by 32 funded vacant positions, 4 unfunded vacant positions, and outsources 25 positions



REAL ESTATE: \$0

At 169 SF/FTE, DOR has the most efficient usage of office space in the Capitol Complex and is the Moderate scenario benchmark

Department of Transportation



Department Head: Scott Marler, Director

Alignment Overview: Motor Vehicle Enforcement (MVE) is proposed move to DPS to standardize the training of peace officers and increase the number of statewide peace officers available to the DPS, which is especially important in emergency situations.



RATIONALE AND BENEFITS

No key alignment changes proposed

\$808.5 K TOTAL BUDGET BENEFIT



PERSONNEL: \$808.4 K

Reducing 11 funded vacant positions will result in an estimated budget benefit based on the minimum base salary for these positions





REAL ESTATE: <\$0.1 M The only DOT office space in Des Moines is its legislative office on the ground floor of the Lucas building

Department of Veterans Affairs



Department Head: Todd Jacobus, Director/Commandant

Alignment Overview: lowa Department of Veterans Affairs (IDVA) and the lowa Veterans Home (IVH) alignment will return the two departments to their original orientation of being combined into one entity. Alignment has the possibility to streamline delivery of services and enable the sharing of key services between the organizations.



RATIONALE AND BENEFITS

Merge Entities

Merge IVH and IDVA <i>(lowa Code Chs. 3</i> <i>5A and 35D)</i>	 Promotes better coordination and outcomes for lowa's veterans
	 Improves integration of data, processes, and services to veterans that can be understood by public
	 Serves as a natural fit and aligns with leading practices of other benchmarked states in which Veterans' Affairs and Veteran Homes are housed under a single department of

Veteran Affairs



\$193 K TOTAL BUDGET BENEFIT



PERSONNEL: \$193 K Reducing 3 funded positions will result in an estimated budget benefit of \$193 based on the minimum base salary for these positions





REAL ESTATE: \$0 There were not any real estate savings identified for IDVA

Department of Insurance and Financial Services



Department Head: Doug Ommen, Director/Commissioner

Alignment Overview: The lowa Insurance Division (IID) will become the lead entity of a new Department of Insurance & Financial Services (DIFS) with the Divisions of Banking (IDOB) and Credit Unions (IDCU) reporting to DIFS. The rationale is that IID has considerable capabilities due to the scale of the insurance industry and is best positioned to assume control of common processes between the three regulatory divisions.

KEY CHANGE RATIONALE AND BENEFITS Merge Entities • Elevates all three entities and boosts lowa's profile as a Merge Iowa Division national leader in the insurance industry of Banking, Iowa Division of · Enables greater collaboration between all three entities Credit Unions, and • Creates a single voice for financial / service markets in the Iowa Division State of Insurance · Creates efficiencies while retaining the authority of the from Commerce to superintendents to regulate banks and credit unions a new entity DIFS (lowa Code Ch. 505 and §§524.201 – 524.229, 533.101 - 533.118, 546.3, 546.4, and 546.8)

<\$0.1 M TOTAL BUDGET BENEFIT



PERSONNEL: \$0

Reducing 4 unfunded positions will result in an estimated cost avoidance of \$251K based on the minimum base salary for these positions





REAL ESTATE: <\$0.1 M

Based on a separate analysis, there is a clear opportunity to consolidate IID, DOB, and IDCU operations on the first floor of 1963 Bell Ave

Iowa Economic Development Authority / Iowa Finance Authority



Department Head: Debi Durham, Director

Alignment Overview: Alignment efforts impacting IEDA/IFA aim to streamline economic development-related services in the State. Moving key entities under IEDA/IFA will simplify how stakeholders engage with programs and create efficiencies.

KEY CHANGE	RATIONALE AND BENEFITS
Merge Entities	
Merge Iowa Finance Authority with IEDA (<i>Iowa Code Ch. 16</i>)	 Leverages existing synergies that are possible when run as a single department Allows for merging across operations and leadership without impacting the required financial autonomy of either entity
Aligning Entities	
Align Sister States to IEDA	 Increases oversight of Sister State activity given that current funding passes through IEDA
Align DCA to IEDA (<i>Iowa Code Ch. 303</i>)	 Elevates funding of arts and culture to economic development efforts Strengthens IEDA's Downtown Resource Center and empower rural lowa programs Creates a one-stop-shop for tourism-related businesses and developers

.2 M TOTAL BUDGET BENEFIT



PERSONNEL: \$496 K

In addition to the budget benefit of the 7 funded positions, the 12 unfunded positions will result in an estimated cost avoidance of \$1 M based on the minimum base salary for these positions

POSITION REDUCTION 19

Reduces positions by 12 unfunded positions and 7 funded positions



REAL ESTATE: \$3.8 M

There is an opportunity to optimize usage and consolidate IEDA and IFA into a single floor of 1963 Bell Ave., opening the third floor for another department

Iowa Workforce Development



Department Head: Beth Townsend, Director

Alignment Overview: Alignment efforts are intended to create a one-stop shop for all workforce needs in Iowa and to simplify the experience for external audiences, particularly employers. IWD began its alignment earlier this year with 260 programs and the STEM internship moving over from IEDA. The proposed alignment of Adult Ed. and Literacy as well as other WIOA funded programs will help further this goal.

KEY CHANGE	RATIONALE AND BENEFITS
Align Functions	
Adult Education & Literacy Title II to IWD (lowa Code §260C.50)	 Streamlines all WIOA funding and resolves obstacles of seeking services from multiple different agencies Promotes better engagement with businesses
Align IVRS to IWD <i>(lowa</i> <i>Code</i> §259.3)	 Streamlines WIOA funding and workforce programs into a single department to create a one-stop-shop for workers and businesses Aligns to the most common model across states (Note: Only 8 states house IVRS in their education department)
Align 260 Programs and STEM from IEDA <i>(lowa Code Chs. 260E, 260F, and 260G)</i>	 In progress: Streamlines all workforce programs into single department
Align SNAP T and E and Promise Jobs (<i>lowa Code Ch. 239B</i>)	In progress: Streamlines all workforce programs into single department
Align Sector Boards (<i>lowa</i> Code §260H.7B)	 In progress: Reduce redundancies in business engagement
Align Intermediary Network (Iowa Code §256.40)	 In progress: Simplifies employer experience with government agencies

\$8.0 M TOTAL BUDGET BENEFIT



PERSONNEL: \$4.2 M

In addition to the budget benefit of the 63 funded positions, the 4 unfunded positions will result in an estimated cost avoidance of \$407 K based on the minimum base salary for these positions



Reduces positions by 63 funded positions and 4 unfunded positions



REAL ESTATE: \$0

There were not any real estate savings identified for IWD

Department of Public Defense



Department Head: Maj. Gen. Ben Corell, Adjutant General

Alignment Overview: There are no proposed alignment changes for the Department of Public Defense (DPD).



RATIONALE AND BENEFITS

No key alignment changes proposed

\$0 TOTAL BUDGET BENEFIT



PERSONNEL: \$0 DPD did not identify any position reductions **O POSITION REDUCTION** DPD did not identify any position reductions



REAL ESTATE: \$0 There were not any real estate savings identified for DPD